000		00	Return of Organization Exempt Fro	om li	ncome Tax	OMB No. 1545-0047
Form 990			Under section 501(c), 527, or 4947(a)(1) of the Internal Revenue Co	ode (exc	ept private foundations	2017
Department of the Treasury			Do not enter social security numbers on this form as in	it may b	e made public.	Open to Public
Internal Revenue Service Go to www.irs.gov/Form990 for instructions and the latest infor						Inspection
AF	or th	e 2017 calend	ar year, or tax year beginning $ m JUL1$, 2017 and endi	ding <u>J</u>	UN 30, 2018	
B Check if applicable: C Name of organization D Employer identification			D Employer identifica	tion number		
	Addre	THE	CROSS-OVER MINISTRY, INC.			
	 Name		usiness as		54-13	71067
	Initial	v		om/suite	E Telephone number	
	Final	8600	QUIOCCASIN RD., STE. 102		804-4	22-2600
	termi ated		own, state or province, country, and ZIP or foreign postal code		G Gross receipts \$	8,555,418.
	Amer		MOND, VA 23229		H(a) Is this a group retu	rn
	Appli tion	^{ca-} F Name a	nd address of principal officer:BETSY D. BEAMER		for subordinates?	Yes X No
	pend		AS C ABOVE		H(b) Are all subordinates inclu	
		empt status: [527	If "No," attach a lis	t. (see instructions)
			CROSSOVERMINISTRY.ORG		H(c) Group exemption r	number 🕨
KF	orm o	f organization: 🗌	X Corporation Trust Association Other ►	L Year o	f formation: 1983 M S	State of legal domicile: VA
Pa	rt I	Summary				
Ð	1	Briefly describ	e the organization's mission or most significant activities: THE ORC	GANI	ZATION PROVI	DES A FULL
Suc.		RANGE O	F HEALTHCARE SERVICES TO LOW INCOME	, UN	INSURED RESI	DENTS OF
Governance	2	Check this bo	x 🕨 🛄 if the organization discontinued its operations or disposed of	of more	than 25% of its net asse	
Š	3	Number of vot	ing members of the governing body (Part VI, line 1a)			22
ي 2	4	Number of ind	ependent voting members of the governing body (Part VI, line 1b)		4	22
ŝ	5		of individuals employed in calendar year 2017 (Part V, line 2a)			58
Activities	6		of volunteers (estimate if necessary)			613
cti	7 a		d business revenue from Part VIII, column (C), line 12			0.
٩			business taxable income from Form 990-T, line 34			0.
					Prior Year	Current Year
¢	8	Contributions	and grants (Part VIII, line 1h)		5,311,642.	7,646,589.
ň	9		ce revenue (Part VIII, line 2g)		732,419.	702,861.
Revenue	10	Investment ind	come (Part VIII, column (A), lines 3, 4, and 7d)		668.	1,666.
£	11		(Part VIII, column (A), lines 5, 6d, 8c, 9c, 10c, and 11e)		174,571.	91,316.
	12		- add lines 8 through 11 (must equal Part VIII, column (A), line 12)		6,219,300.	8,442,432.
	13		nilar amounts paid (Part IX, column (A), lines 1-3)		0.	0.
	14		to or for members (Part IX, column (A), line 4)		0.	0.
es	45	Colorian ather	\sim		2,057,636.	2,232,548.
nse	16a	Professional fu	and raising fees (Part IX, column (A), line 11e) ng expenses (Part IX, column (D), line 25) \rightarrow 310, 280		0.	0.
Expense	b	Total fundraisi	ng expenses (Part IX, column (D), line 25) a 310, 280	•		
ш	17		es (Part IX, column (A), lines 11a-11d, 11f-24e)		3,783,068.	5,536,458.
	18		s. Add lines 13-17 (must equal Part IX, column (A), line 25)		5,840,704.	7,769,006.
	19	-	expenses. Subtract line 18 from line 12		378,596.	673,426.
or					jinning of Current Year	End of Year
Net Assets or Fund Balances	20	Total assets (F	Part X, line 16)		2,102,021.	2,790,295.
Ass 1 Ba	21		(Part X, line 26)		83,817.	98,665.
Net -unc	22		fund balances. Subtract line 21 from line 20		2,018,204.	2,691,630.
Pa	irt II			(, ,	, , • •
_		-	declare that I have examined this return, including accompanying schedules and	d stateme	ents, and to the best of mv k	nowledge and belief. it is
			Declaration of preparer (other than officer) is based on all information of which p			J,

Sign	Signature of officer			Date
Here	JULIE BILODEAU, CEO			
	Type or print name and title			
	Print/Type preparer's name	Preparer's signature	Date	Check X PTIN
Paid	KIMBERLEY D. VANHUSS			if self-employed P00214470
Preparer	Firm's name 🕒 KIMBLE			Firm's EIN 20-8426521
Use Only	Jse Only Firm's address 6806 PARAGON PLACE, SUITE 250			
RICHMOND, VA 23230				Phone no. $804 - 612 - 4380$
May the II	RS discuss this return with the preparer shown abo	ove? (see instructions)		X Yes No
732001 11-2	28-17 LHA For Paperwork Reduction Act Notic		Form 990 (2017)	

SEE SCHEDULE O FOR ORGANIZATION MISSION STATEMENT CONTINUATION

Form	1990 (2017) THE CROSS-OVER MINISTRY, INC. $54-13$	71067	Page 2
Pa	rt III Statement of Program Service Accomplishments		
	Check if Schedule O contains a response or note to any line in this Part III		X
			[]
1	Briefly describe the organization's mission:		T.47
	THE ORGANIZATION PROVIDES A FULL RANGE OF HEALTHCARE SERVICES		W
	INCOME, UNINSURED RESIDENTS OF THE RICHMOND, VIRGINIA COMMUNI	ΓΥ.	
2	Did the organization undertake any significant program services during the year which were not listed on the		
-		Vec	XNo
	prior Form 990 or 990-EZ?		
	If "Yes," describe these new services on Schedule O.		37
3	Did the organization cease conducting, or make significant changes in how it conducts, any program services?	──Yes	XNo
	If "Yes," describe these changes on Schedule O.		
4	Describe the organization's program service accomplishments for each of its three largest program services, as measured to	by expenses	6.
	Section 501(c)(3) and 501(c)(4) organizations are required to report the amount of grants and allocations to others, the total		
	revenue, if any, for each program service reported.		
4-		702	861.)
4a	(Code:) (Expenses $7,252,445$ including grants of) (Revenue $(20,20)$		
	CROSSOVER HEALTHCARE MINISTRY IS A 501(C)(3) NON-PROFIT ORGAN		
	THAT OPERATES TWO HEALTHCARE CLINICS PROVIDING LOW-INCOME, UN		
	RESIDENTS OF THE METRO RICHMOND AREA WITH HIGH-QUALITY, COMPA		
	HEALTHCARE SERVICES. IN 2018, CROSSOVER SERVED MORE THAN 6,50) PEOP	LE
	THROUGH OUR WIDE RANGE OF PROGRAMS. OUR CLINICS OFFER AN INNO		
	INTEGRATION OF HEALTH SERVICES, INCLUDING PRIMARY CARE, CHRON		EASE
	MANAGEMENT, MEDICATION AND MEDICATIONS MANAGEMENT, DENTAL, VI		
			<u></u>
	MENTAL HEALTH COUNSELING, OB/GYN, HIV DIAGNOSIS AND TREATMENT		AL
	WORK CASE MANAGEMENT, AND COMMUNITY HEALTH EDUCATION. CROSSOV		
	UNIQUELY POSITIONED TO PROVIDE THESE SERVICES BECAUSE OF OUR 1		US
	COMMUNITY PARTNERSHIPS AND COMMITTED COHORT OF VOLUNTEERS. IN		
	CROSSOVER'S VOLUNTEER BASE WAS COMPRISED OF 781 VOLUNTEERS WHO) PROV	IDED
4b	(Code:) (Expenses \$ including grants of \$) (Revenue \$		
-10)
4c	(Code:) (Expenses \$)
4.1	Other pression any isses (Deservice in Schedule C)		
40	Other program services (Describe in Schedule O.)	,	
	(Expenses \$ including grants of \$) (Revenue \$)	
4e	Total program service expenses 7,252,445.		
		Form 9	90 (2017)

Form 990 (CROSS-OV
Part IV	Checklist	of Require	d Schedules

THE CROSS-OVER MINISTRY, INC.

			Yes	No
1	Is the organization described in section 501(c)(3) or 4947(a)(1) (other than a private foundation)?			
	If "Yes," complete Schedule A	1	Х	
2	Is the organization required to complete Schedule B, Schedule of Contributors?	2	Х	
3	Did the organization engage in direct or indirect political campaign activities on behalf of or in opposition to candidates for			
	public office? If "Yes," complete Schedule C, Part I	3		X
4	Section 501(c)(3) organizations. Did the organization engage in lobbying activities, or have a section 501(h) election in effect			
	during the tax year? If "Yes," complete Schedule C, Part II	4		X
5	Is the organization a section 501(c)(4), 501(c)(5), or 501(c)(6) organization that receives membership dues, assessments, or			
	similar amounts as defined in Revenue Procedure 98-19? If "Yes," complete Schedule C, Part III	5		X
6	Did the organization maintain any donor advised funds or any similar funds or accounts for which donors have the right to			
	provide advice on the distribution or investment of amounts in such funds or accounts? If "Yes," complete Schedule D, Part I	6		X
7	Did the organization receive or hold a conservation easement, including easements to preserve open space,			
	the environment, historic land areas, or historic structures? If "Yes," complete Schedule D, Part II	7		X
8	Did the organization maintain collections of works of art, historical treasures, or other similar assets? <i>If</i> "Yes," <i>complete Schedule D, Part III</i>	8		x
9	Did the organization report an amount in Part X, line 21, for escrow or custodial account liability, serve as a custodian for			
	amounts not listed in Part X; or provide credit counseling, debt management, credit repair, or debt negotiation services?			
	If "Yes," complete Schedule D, Part IV	9		X
10	Did the organization, directly or through a related organization, hold assets in temporarily restricted endowments, permanent endowments, or quasi-endowments? <i>If "Yes," complete Schedule D, Part V</i>	10		x
11	If the organization's answer to any of the following questions is "Yes," then complete Schedule D, Parts VI, VII, VII, IX, or X	10		
••	as applicable.			
а	Did the organization report an amount for land, buildings, and equipment in Part X, line 10? If "Yes," complete Schedule D,			
	Part VI	11a	х	
b	Did the organization report an amount for investments - other securities in Part X, line 12 that is 5% or more of its total			
	assets reported in Part X, line 16? If "Yes," complete Schedule D, Part VII	11b		Х
с	Did the organization report an amount for investments - program related in Part X, line 13 that is 5% or more of its total			
	assets reported in Part X, line 16? If "Yes," complete Schedule D, Part VIII	11c		Х
d	Did the organization report an amount for other assets in Part X, line 15 that is 5% or more of its total assets reported in			
	Part X, line 16? If "Yes," complete Schedule D, Part IX	11d		X
е	Did the organization report an amount for other liabilities in Part X, line 25? If "Yes," complete Schedule D, Part X	11e		Х
f	Did the organization's separate or consolidated financial statements for the tax year include a footnote that addresses			
	the organization's liability for uncertain tax positions under FIN 48 (ASC 740)? If "Yes," complete Schedule D, Part X	11f	Х	
12a	Did the organization obtain separate, independent audited financial statements for the tax year? If "Yes," complete Schedule D. Parts XI and XII	12a	x	
b	Was the organization included in consolidated, independent audited financial statements for the tax year?			
-	If "Yes," and if the organization answered "No" to line 12a, then completing Schedule D, Parts XI and XII is optional	12b		х
13	Is the organization a school described in section 170(b)(1)(A)(ii)? <i>If</i> "Yes," <i>complete Schedule E</i>	13		Х
	Did the organization maintain an office, employees, or agents outside of the United States?	14a		Х
	Did the organization have aggregate revenues or expenses of more than \$10,000 from grantmaking, fundraising, business,			
	investment, and program service activities outside the United States, or aggregate foreign investments valued at \$100,000			
	or more? If "Yes," complete Schedule F, Parts I and IV	14b		Х
15	Did the organization report on Part IX, column (A), line 3, more than \$5,000 of grants or other assistance to or for any			
	foreign organization? If "Yes," complete Schedule F, Parts II and IV	15		X
16	Did the organization report on Part IX, column (A), line 3, more than \$5,000 of aggregate grants or other assistance to			
	or for foreign individuals? If "Yes," complete Schedule F, Parts III and IV	16		X
17	Did the organization report a total of more than \$15,000 of expenses for professional fundraising services on Part IX,			
	column (A), lines 6 and 11e? If "Yes," complete Schedule G, Part I	17		X
18	Did the organization report more than \$15,000 total of fundraising event gross income and contributions on Part VIII, lines			
	1c and 8a? If "Yes," complete Schedule G, Part II	18	Х	
19	Did the organization report more than \$15,000 of gross income from gaming activities on Part VIII, line 9a? If "Yes,"			
	complete Schedule G, Part III	19		X

Form **990** (2017)

	Schedule K. If "No", go to line 25a	24a		X
b	Did the organization invest any proceeds of tax-exempt bonds beyond a temporary period exception?	24b		
с	Did the organization maintain an escrow account other than a refunding escrow at any time during the year to defease			
	any tax-exempt bonds?	24c		
d	Did the organization act as an "on behalf of" issuer for bonds outstanding at any time during the year?	24d		
25a	Section 501(c)(3), 501(c)(4), and 501(c)(29) organizations. Did the organization engage in an excess benefit			
	transaction with a disqualified person during the year? If "Yes," complete Schedule L, Part I	25a		X
b	Is the organization aware that it engaged in an excess benefit transaction with a disqualified person in a prior year, and			
	that the transaction has not been reported on any of the organization's prior Forms 990 or 990-EZ? If "Yes," complete			
	Schedule L, Part I	25b		X
26	Did the organization report any amount on Part X, line 5, 6, or 22 for receivables from or payables to any current or			
	former officers, directors, trustees, key employees, highest compensated employees, or disqualified persons? If "Yes,"			
	complete Schedule L, Part II	26		X
27	Did the organization provide a grant or other assistance to an officer, director, trustee, key employee, substantial			
	contributor or employee thereof, a grant selection committee member, or to a 35% controlled entity or family member			
	of any of these persons? If "Yes," complete Schedule L, Part III	27		X
28	Was the organization a party to a business transaction with one of the following parties (see Schedule L, Part IV			
	instructions for applicable filing thresholds, conditions, and exceptions):			
а	A current or former officer, director, trustee, or key employee? If "Yes," complete Schedule L, Part IV	28a		X
b	A family member of a current or former officer, director, trustee, or key employee? If "Yes," complete Schedule L, Part IV	28b		X
С	An entity of which a current or former officer, director, trustee, or key employee (or a family member thereof) was an officer,			
	director, trustee, or direct or indirect owner? If "Yes," complete Schedule L, Part IV	28c		X
29	Did the organization receive more than \$25,000 in non-cash contributions? If "Yes," complete Schedule M	29	Х	
30	Did the organization receive contributions of art, historical treasures, or other similar assets, or qualified conservation			
	contributions? If "Yes," complete Schedule M	30		X
31	Did the organization liquidate, terminate, or dissolve and cease operations?			
	If "Yes," complete Schedule N, Part I	31		X
32	Did the organization sell, exchange, dispose of, or transfer more than 25% of its net assets? If "Yes," complete			
	Schedule N, Part II	32		X
33	Did the organization own 100% of an entity disregarded as separate from the organization under Regulations			
	sections 301.7701-2 and 301.7701-3? If "Yes," complete Schedule R, Part I	33		X
34	Was the organization related to any tax-exempt or taxable entity? If "Yes," complete Schedule R, Part II, III, or IV, and			
	Part V, line 1	34		X
35a	Did the organization have a controlled entity within the meaning of section 512(b)(13)?	35a		X
b	If "Yes" to line 35a, did the organization receive any payment from or engage in any transaction with a controlled entity			
	within the meaning of section 512(b)(13)? If "Yes," complete Schedule R, Part V, line 2	35b		
36	Section 501(c)(3) organizations. Did the organization make any transfers to an exempt non-charitable related organization?			
	If "Yes," complete Schedule R, Part V, line 2	36		X
37	Did the organization conduct more than 5% of its activities through an entity that is not a related organization			
	and that is treated as a partnership for federal income tax purposes? If "Yes," complete Schedule R, Part VI	37		X
38	Did the organization complete Schedule O and provide explanations in Schedule O for Part VI, lines 11b and 19?		v	
	Note. All Form 990 filers are required to complete Schedule O	38	<u>X</u>	
		Form	990	(2017)

THE CROSS-OVER MINISTRY, INC

Did the organization report more than \$5,000 of grants or other assistance to any domestic organization or

Did the organization report more than \$5,000 of grants or other assistance to or for domestic individuals on

23 Did the organization answer "Yes" to Part VII, Section A, line 3, 4, or 5 about compensation of the organization's current and former officers, directors, trustees, key employees, and highest compensated employees? If "Yes," complete

24a Did the organization have a tax-exempt bond issue with an outstanding principal amount of more than \$100,000 as of the last day of the year, that was issued after December 31, 2002? If "Yes," answer lines 24b through 24d and complete

b If "Yes" to line 20a, did the organization attach a copy of its audited financial statements to this return?

domestic government on Part IX, column (A), line 1? If "Yes," complete Schedule I, Parts I and II

Part IX, column (A), line 2? If "Yes," complete Schedule I, Parts I and III

Schedule J

20a

20b

21

22

23

Yes

No Х

Х

х

Х

20a Did the organization operate one or more hospital facilities? If "Yes." complete Schedule H

Form 990 (2017)

21

22

Pa	Check if Schedule O contains a response or note to any line in this Part V				
				Yes	No
1a	Enter the number reported in Box 3 of Form 1096. Enter -0- if not applicable	1a	12	165	
b	Enter the number of Forms W-2G included in line 1a. Enter -0- if not applicable		0		
c	Did the organization comply with backup withholding rules for reportable payments to vendors and r				
	(gambling) winnings to prize winners?		1c		
2a	Enter the number of employees reported on Form W-3, Transmittal of Wage and Tax Statements,				
	filed for the calendar year ending with or within the year covered by this return	2a	58		
b	If at least one is reported on line 2a, did the organization file all required federal employment tax retu	rns?	2b	Х	
	Note. If the sum of lines 1a and 2a is greater than 250, you may be required to e-file (see instruction	s)			
3a	Did the organization have unrelated business gross income of \$1,000 or more during the year?		3a		X
b	If "Yes," has it filed a Form 990-T for this year? If "No," to line 3b, provide an explanation in Schedule	0	3b		
4a	At any time during the calendar year, did the organization have an interest in, or a signature or other	authority over, a			
	financial account in a foreign country (such as a bank account, securities account, or other financial	account)?	4a	<u> </u>	X
b	If "Yes," enter the name of the foreign country:				
	See instructions for filing requirements for FinCEN Form 114, Report of Foreign Bank and Financial A				
5a	Was the organization a party to a prohibited tax shelter transaction at any time during the tax year?				X
b	Did any taxable party notify the organization that it was or is a party to a prohibited tax shelter transa				X
	If "Yes," to line 5a or 5b, did the organization file Form 8886-T?			<u> </u>	
6a	Does the organization have annual gross receipts that are normally greater than \$100,000, and did t				
_	any contributions that were not tax deductible as charitable contributions?		<u>6a</u>		X
b	If "Yes," did the organization include with every solicitation an express statement that such contribu	•			
-	were not tax deductible?		6b	_	
7	Organizations that may receive deductible contributions under section 170(c).	nuices provided to the		x	
a b	Did the organization receive a payment in excess of \$75 made partly as a contribution and partly for goods and se If "Yes," did the organization notify the donor of the value of the goods or services provided?			X	
	Did the organization sell, exchange, or otherwise dispose of tangible personal property for which it w				+
Ŭ	to file Form 8282?				x
b	If "Yes," indicate the number of Forms 8282 filed during the year	1 1			
e	Did the organization receive any funds, directly or indirectly, to pay premiums on a personal benefit of		7e		X
f	Did the organization, during the year, pay premiums, directly or indirectly, on a personal benefit cont				X
g	If the organization received a contribution of qualified intellectual property, did the organization file F				
h					
8	Sponsoring organizations maintaining donor advised funds. Did a donor advised fund maintained	d by the			
	sponsoring organization have excess business holdings at any time during the year?		8		
9	Sponsoring organizations maintaining donor advised funds.				
а	Did the sponsoring organization make any taxable distributions under section 4966?		9a		
b	Did the sponsoring organization make a distribution to a donor, donor advisor, or related person?		9b	<u> </u>	
10	Section 501(c)(7) organizations. Enter:				
а	Initiation fees and capital contributions included on Part VIII, line 12	10a			
b	Gross receipts, included on Form 990, Part VIII, line 12, for public use of club facilities	10b			
11	Section 501(c)(12) organizations. Enter:				
a	Gross income from members or shareholders	11a			
b	Gross income from other sources (Do not net amounts due or paid to other sources against				
40-	amounts due or received from them.)	11b		-	
	Section 4947(a)(1) non-exempt charitable trusts. Is the organization filing Form 990 in lieu of Form		12a	-	-
		12b			
13	Section 501(c)(29) qualified nonprofit health insurance issuers. Is the organization licensed to issue qualified health plans in more than one state?		13a	-	-
а	Note. See the instructions for additional information the organization must report on Schedule O.		138		
h	Enter the amount of reserves the organization is required to maintain by the states in which the				
5	organization is licensed to issue qualified health plans	13b			
С	Enter the amount of reserves on hand				
			14a		X
	If "Yes," has it filed a Form 720 to report these payments? If "No," provide an explanation in Schedu.				1

THE CROSS-OVER MINISTRY, INC.

Form 990 (2017)

732006 11-28-17

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13

Se 17 18

Form 9<u>90 (2017</u>

Part VI

3

statements available to the public during the tax year.

14	Did the organization have a written document retention and destruction policy?
15	Did the process for determining compensation of the following persons include a review and approval by independent
	persons, comparability data, and contemporaneous substantiation of the deliberation and decision?
а	The organization's CEO, Executive Director, or top management official
b	Other officers or key employees of the organization
	If "Yes" to line 15a or 15b, describe the process in Schedule O (see instructions).
16a	Did the organization invest in, contribute assets to, or participate in a joint venture or similar arrangement with a
	taxable entity during the year?
b	If "Yes," did the organization follow a written policy or procedure requiring the organization to evaluate its participation
	in joint venture arrangements under applicable federal tax law, and take steps to safeguard the organization's
	exempt status with respect to such arrangements?
Sec	tion C. Disclosure
17	List the states with which a copy of this Form 990 is required to be filed NONE
18	Section 6104 requires an organization to make its Forms 1023 (or 1024 if applicable), 990, and 990-T (Section 501(c)(3)
	for public inspection. Indicate how you made these available. Check all that apply.
	Own website X Another's website X Upon request Other (explain in Schedule O)

804-233-5016

STE 102,

b Describe in Schedule O the process, if any, used by the organization to review this Form 990.

12a Did the organization have a written conflict of interest policy? If "No," go to line 13

	of officers, directors, or trustees, or key employees to a management company or other person?	3		
4	Did the organization make any significant changes to its governing documents since the prior Form 990 was filed?	4		
5	Did the organization become aware during the year of a significant diversion of the organization's assets?	5		
6	Did the organization have members or stockholders?	6		
7a	Did the organization have members, stockholders, or other persons who had the power to elect or appoint one or more members of the governing body?	7a		
b	Are any governance decisions of the organization reserved to (or subject to approval by) members, stockholders, or persons other than the governing body?	7b		
8	Did the organization contemporaneously document the meetings held or written actions undertaken during the year by the following:			
а	The governing body?	8a	Х	
b	Each committee with authority to act on behalf of the governing body?	8b	Х	
9	Is there any officer, director, trustee, or key employee listed in Part VII, Section A, who cannot be reached at the organization's mailing address? <i>If "Yes," provide the names and addresses in Schedule O</i>	9		

Check if Schedule O contains a response or note to any line in this Part VI		
Section A. Governing Body and Management		
1a Enter the number of voting members of the governing body at the end of the tax year	1a	
If there are material differences in voting rights among members of the governing body, or if the governing		

body delegated broad authority to an executive committee or similar committee, explain in Schedule 0.

b Enter the number of voting members included in line 1a, above, who are independent

2 Did any officer, director, trustee, or key employee have a family relationship or a business relationship with any other

Section B. Policies (This Section B requests information about policies not required by the Internal Revenue Code.)

10a Did the organization have local chapters, branches, or affiliates?

11a Has the organization provided a complete copy of this Form 990 to all members of its governing body before filing the form?

b Were officers, directors, or trustees, and key employees required to disclose annually interests that could give rise to conflicts?

in Schedule O how this was done

Describe in Schedule O whether (and if so, how) the organization made its governing documents, conflict of interest policy, and financial

RICHMOND,

VA

23229

State the name, address, and telephone number of the person who possesses the organization's books and records:

and branches to ensure their operations are consistent with the organization's exempt purposes?

b If "Yes," did the organization have written policies and procedures governing the activities of such chapters, affiliates,

c Did the organization regularly and consistently monitor and enforce compliance with the policy? If "Yes," describe

Did the organization have a written whistleblower policy?

officer, director, trustee, or key employee?

Did the organization delegate control over management duties customarily performed by or under the direct supervision

2017)	THE	CROSS-OVER	MINISTRY,	INC.	-
Governance.	Manag	ement. and Disc	osure For each "Y	es" response to lines/	2 through 7b bel

low, and for a "No" response to line 8a, 8b, or 10b below, describe the circumstances, processes, or changes in Schedule O. See instructions.

54-1371067 Page 6

22

22

2

10a

10b

11a

12a

12b

12c

13

14

15a

15b

16a

16b

990-T (Section 501(c)(3)s only) available

Yes

х

х

Х

Х

X

Х

х

Х

Х

1b

X

Х

X X X X X

х

No Х

Yes No

Form	990	(2017)
------	-----	--------

Part VII	Con	npensation	of Officers,	Directors,	Trustees,	Key Employees	, Highest	Compensat	ed
	Emp	oloyees, and	d Independe	ent Contra	ctors				

Check if Schedule O contains a response or note to any line in this Part VII

Section A. Officers, Directors, Trustees, Key Employees, and Highest Compensated Employees

1a Complete this table for all persons required to be listed. Report compensation for the calendar year ending with or within the organization's tax year.

• List all of the organization's **current** officers, directors, trustees (whether individuals or organizations), regardless of amount of compensation. Enter -0- in columns (D), (E), and (F) if no compensation was paid.

• List all of the organization's current key employees, if any. See instructions for definition of "key employee."

• List the organization's five current highest compensated employees (other than an officer, director, trustee, or key employee) who received reportable compensation (Box 5 of Form W-2 and/or Box 7 of Form 1099-MISC) of more than \$100,000 from the organization and any related organizations.

 List all of the organization is former officers, key employees, and highest compensated employees who received more than \$100,000 of reportable compensation from the organization and any related organizations.

• List all of the organization's **former directors or trustees** that received, in the capacity as a former director or trustee of the organization, more than \$10,000 of reportable compensation from the organization and any related organizations.

List persons in the following order: individual trustees or directors; institutional trustees; officers; key employees; highest compensated employees; and former such persons.

(A)	(B)	(C)					(D)	(E)	(F)	
Name and Title	Average	(do	Position (do not check more than one				one	Reportable	Reportable	Estimated
	hours per	box	box, unless person is both an officer and a director/trustee)		compensation	compensation	amount of			
	week		cer an I	nd a d I	recto	or/trus	itee)	from	from related	other
	(list any	rector						the	organizations	compensation
	hours for	or di	æ			ated		organization	(W-2/1099-MISC)	from the
	related	ustee	truste		e	bens		(W-2/1099-MISC)		organization
	organizations below	ual tr	ional		ploye	t com				and related organizations
	line)	Individual trustee or director	Institutional trustee	Officer	Key employee	Highest compensated employee	Former			organizations
(1) AGGIE CULLEN	2.00	-			\times	Ξē	Ē			
DIRECTOR		х						0.	0.	0.
(2) ALEXA WARNER	2.00									
DIRECTOR		Х						0.	0.	0.
(3) ANDREW BENNETT	2.00									
DIRECTOR		Х						0.	0.	0.
(4) BETSY D. BEAMER	10.00									
CHAIR		Х		Х				0.	0.	0.
(5) BRUCE TYLER	2.00									
DIRECTOR		Х						0.	0.	0.
(6) DANA RUST	2.00								_	_
DIRECTOR		Х						0.	0.	0.
(7) DAVID BELDE, PHD	2.00									-
DIRECTOR		X						0.	0.	0.
(8) DON SEITZ	2.00									•
DIRECTOR		X						0.	0.	0.
(9) DUNCAN S. OWEN III	2.00								0	0
DIRECTOR		X						0.	0.	0.
(10) FRANK GORSE	5.00									•
TREASURER		X		X				0.	0.	0.
(11) GEORGEAN DUBLOIS, MD	2.00									•
DIRECTOR	0.00	X						0.	0.	0.
(12) HELEN NUNLEY	2.00								0	0
DIRECTOR	– – – –	X						0.	0.	0.
(13) JAMES R DAGEFORDE, MD	5.00								0	0
VICE-CHAIR	0.00	X		X				0.	0.	0.
(14) JOHN IVINS	2.00								0	0
DIRECTOR	0.00	X						0.	0.	0.
(15) JOHN O. BECKNER, R. PH	2.00	37						0	0.	0
DIRECTOR	2 00	Х						0.	0.	0.
(16) JUDITH B. COLLINS	2.00	v						0.	0.	<u>م</u>
DIRECTOR	2.00	Х		<u> </u>				0.	0.	0.
(17) KEN WAYLAND DIRECTOR	4.00	x						0.	0.	0.
DIVECTOR		Δ				L		0.	0.	

Form 990 (2017)
Dort VII	

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	ection A. Officers, Directors, Tr		ploy	ees			ighe	st ((=)	
	(A)		(B) (C) Average Position						(D)	(E)		_	(F)	
	Name and title	Average hours per		(do not check more than one box, unless person is both an			e than		Reportable	Reportable		Estimated		
		week					is bot or/trus		compensation from	compensation from related		amount of other		OT
		(list any	tor						the	organization		com	ipensa	tion
		hours for	r direc				eq		organization	(W-2/1099-MIS			rom the	
		related	tee or	ustee			ensat		(W-2/1099-MISC)			org	anizat	ion
		organizations	al trus	nal tr		loyee	e e						d relat	
		below line)	Individual trustee or director	nstitutional trustee	Officer	Key employee	Highest compensated employee	Former				org	anizati	ons
(18) KENNET	'H JOHNSON	2.00	드	드	10	Æ	포동	2						
DIRECTOR			x						0.		0.			Ο.
(19) PATRIC	CK LEONARD	2.00												
DIRECTOR			x						0.		0.			0.
(20) REV. S	HAY W AUERBACH	2.00												
DIRECTOR			Х						0.		0.			0.
(21) STEPHE	N TODD, DDS	2.00												
DIRECTOR			X						0.		0.			0.
(22) TIMOTH	IY O'SHEA	2.00	v						0					0
DIRECTOR		40.00	X						0.		0.			0.
CEO	SCOTT BILODEAU	40.00			x				111,688.		Ο.		8,5	35
	L MURCHIE, MD	40.00			21				111,000.		<u> </u>		0,5	<u></u>
	MEDICAL DIRECTOR				х				143,781.		0.		5,4	30.
													-	
												1	<u> </u>	<u> </u>
	al								255,469.		0.		3,9	<u>05.</u> 0.
	om continuation sheets to Part								255,469.		0.	1	3,9	
	dd lines 1b and 1c) mber of individuals (including bu								-	000 of reportabl	-		5,5	05.
	sation from the organization		1056	IISIC	ua	000		101			e			2
													Yes	No
3 Did the o	organization list any former offic	er, director, or tru	ustee	e, ke	y er	nplo	oyee	, or	highest compensated e	mployee on				
line 1a?	If "Yes," complete Schedule J fo	r such individual			· · · · · ·				· ·			3		Х
	individual listed on line 1a, is the													
and rela	ted organizations greater than \$	150,000? If "Yes,	" со	mple	ete S	Sche	edule	e J i	for such individual			4		X
	person listed on line 1a receive o													
	to the organization? If "Yes," co	omplete Schedul	e J f	or su	ıch	pers	son .					5		Х
	dependent Contractors									• ·				
	e this table for your five highest nization. Report compensation f										pens	ation	from	
the orga	(A)	or the calendar y	ear	enai	ng v	vitri	or w		(B)	year.			C)	
	Name and busine	ss address	NC	ONE	2				Description of s	ervices	С	ompe	nsatio	n
								_						
2 Total nu	mber of independent contractors	s (including but n	ot li	mite	d to	tho	se li	stee	d above) who received m	ore than				
\$100.00	0 of compensation from the orga	anization 🕨				(0							

Form	n 990) (2	2017) THE C	ROSS-OVE	R MINIST	RY, INC.		54-1371	067 Page 9
Pa	rt V		Statement of Rever	านอ					
			Check if Schedule O cont	ains a response	or note to any lir	ne in this Part VIII			
				•		(A) Total revenue	(B) Related or exempt function revenue	(C) Unrelated business revenue	(D) Revenue excluded from tax under sections 512 - 514
Program Service Contributions, Gifts, Grants Revenue and Other Similar Amounts		b c d e f g h a	Federated campaigns Membership dues Fundraising events Related organizations Government grants (contribut All other contributions, gifts, gran similar amounts not included abor Noncash contributions included in lines Total. Add lines 1a-1f PATIENTS REVENU CONTRACT REVENU CLINIC GENERATE	1b 1c 1d ions) 1e ts, and ve 1a-1f: \$5,	54,300. 351,396. 240,893. 209,548. ▶ Business Code 900099 900099 900099	7,646,589. 368,015. 332,431. 2,415.	368,015. 332,431. 2,415.		
an eve		d					-		
- B G G		е	-						
Pro			All other program service reve	enue					
		g	Total. Add lines 2a-2f			702,861.			
	3	3	Investment income (including						
	4 5 6		other similar amounts) Income from investment of ta Royalties	x-exempt bond p	oroceeds	1,666.			1,666.
			Less: rental expenses						
			Rental income or (loss)						
		d	Net rental income or (loss)		<u></u>				
	7	а	Gross amount from sales of assets other than inventory	(i) Securities	(ii) Other				
		с	Less: cost or other basis and sales expenses Gain or (loss)						
	~		Net gain or (loss)						
Other Revenue			Gross income from fundraisin including \$ 54,3 contributions reported on line Part IV, line 18	300. of 1c). See	204,302. 112,986.				
đ			Less: direct expenses			91,316.			91,316.
	9	a	Net income or (loss) from fund Gross income from gaming ad Part IV, line 19	ctivities. See a		91,510.			91,510.
			Less: direct expenses						
			Net income or (loss) from gam Gross sales of inventory, less and allowances	returns					
		b	Less: cost of goods sold						
			Net income or (loss) from sale		•				
			Miscellaneous Revenu		Business Code				
	11	а							
		b							
		c							
			All other revenue						
			All other revenue						
	12	e	Total. Add lines 11a-11d Total revenue. See instructions.		₽	8,442,432.	702,861.	0.	92,982.

THE CROSS-OVER MINISTRY, INC.

THE CROSS-OVER MINISTRY, INC.

•	onse or note to any line in (A)	(B)	(C)	(D)
Do not include amounts reported on lines 6b, 7b, 8b, 9b, and 10b of Part VIII.	Total expenses	Program service expenses	Management and general expenses	Fundraising expenses
1 Grants and other assistance to domestic organizations	3	· · · · ·	<u> </u>	
and domestic governments. See Part IV, line 21				
2 Grants and other assistance to domestic				
individuals. See Part IV, line 22				
3 Grants and other assistance to foreign				
organizations, foreign governments, and foreign				
individuals. See Part IV, lines 15 and 16				
4 Benefits paid to or for members				
5 Compensation of current officers, directors,	265 222	220 210	12 266	21 020
trustees, and key employees	265,323.	220,218.	13,266.	31,839
6 Compensation not included above, to disqualified				
persons (as defined under section 4958(f)(1)) and				
persons described in section 4958(c)(3)(B)	1,681,244.	1,395,433.	84,062.	201,749
7 Other salaries and wages	1,001,244.	I, JJJ, 455.	04,002.	201,749
8 Pension plan accruals and contributions (include				
section 401(k) and 403(b) employer contributions)	142,586.	118,346.	7,129.	17,111
9 Other employee benefits	143,395.	119,018.	7,170.	17,207
0 Payroll taxes	145,595.	119,010.	7,170.	17,207
1 Fees for services (non-employees):				
a Management				
b Legal	28,470.		28,470.	
c Accounting	20,470.		20,470.	
d Lobbying				
e Professional fundraising services. See Part IV, line 17				
f Investment management fees				
g Other. (If line 11g amount exceeds 10% of line 25,	18,721.		18,721.	
column (A) amount, list line 11g expenses on Sch O.)	1,091.		10,721.	1,091
2 Advertising and promotion	34,227.	28,409.	1,711.	4,107
3 Office expenses	103,879.	86,156.	4,584.	13,139
4 Information technology	103,079.	00,130.	4,304.	13,139
5 Royalties	127,781.	118,837.	2,556.	6,388
6 Occupancy	4,599.	3,817.	2,330.	551
7 Travel	4,399.	5,017.	ZJI•	
8 Payments of travel or entertainment expenses				
for any federal, state, or local public officials	42.	21.	13.	8
9 Conferences, conventions, and meetings	42.	21.		0
0 Interest				
1 Payments to affiliates	83,082.	83,082.		
2 Depreciation, depletion, and amortization	03,002.	05,002.		
3 Insurance				
4 Other expenses. Itemize expenses not covered above. (List miscellaneous expenses in line 24e. If line 24e amount exceeds 10% of line 25, column (A) amount list line 24e amount action of the column (A)				
amount, list line 24e expenses on Schedule 0.) a CONTRIBUTED PHARMACEUTI	4,720,306.	4,720,306.	0.	0
b DRUGS & MEDICAL SUPPLIE	189,841.	189,841.	0.	0
DITIDING EVDENCEC	55,375.	53,713.	554.	1,108
d UTILITIES	44,727.	39,315.	1,592.	3,820
A.U	124,317.	75,933.	36,222.	12,162
	7,769,006.	7,252,445.	206,281.	310,280
		,,252,775.	200,201.	510,200
6 Joint costs. Complete this line only if the organization				
reported in column (B) joint costs from a combined				
educational campaign and fundraising solicitation.	1			

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	Check if Schedule O contains a response or note to any line in this Part X			
		(A) Beginning of year		(B) End of year
1	Cash - non-interest-bearing	106,826.	1	162,858.
2	Savings and temporary cash investments	296,351.	2	665,665.
3	Pledges and grants receivable, net	569,942.	3	401,247.
4	Accounts receivable, net		4	
5	Loans and other receivables from current and former officers, directors,			
	trustees, key employees, and highest compensated employees. Complete			
	Part II of Schedule L		5	
6	Loans and other receivables from other disqualified persons (as defined under			
	section 4958(f)(1)), persons described in section 4958(c)(3)(B), and contributing			
	employers and sponsoring organizations of section 501(c)(9) voluntary			
its	employees' beneficiary organizations (see instr). Complete Part II of Sch L		6	
Assets	Notes and loans receivable, net		7	
₹ 8	Inventories for sale or use	644,497.	8	1,123,404
9	Prepaid expenses and deferred charges	29,908.	9	32,276
10a	a Land, buildings, and equipment: cost or other			
	basis. Complete Part VI of Schedule D 10a 1,484,349.			404.045
ł	Less: accumulated depreciation 10b 1,079,504.	454,497.	10c	404,845.
11	Investments - publicly traded securities		11	
12	Investments - other securities. See Part IV, line 11		12	
13	Investments - program-related. See Part IV, line 11		13	
14	Intangible assets		14	
15	Other assets. See Part IV, line 11	2 1 0 2 0 2 1	15	
16	Total assets. Add lines 1 through 15 (must equal line 34)	2,102,021.	16	2,790,295 98,665
17	Accounts payable and accrued expenses	83,817.	17	90,005
18	Grants payable		18	
19	Deferred revenue		19	
20	Tax-exempt bond liabilities		20	
21	Escrow or custodial account liability. Complete Part IV of Schedule D		21	
22 ties	Loans and other payables to current and former officers, directors, trustees,			
Liabilities	key employees, highest compensated employees, and disqualified persons.		22	
E 23	Complete Part II of Schedule L		22	
23	Secured mortgages and notes payable to unrelated third parties Unsecured notes and loans payable to unrelated third parties		23 24	
24	Other liabilities (including federal income tax, payables to related third		24	
25	parties, and other liabilities not included on lines 17-24). Complete Part X of			
	Schedule D		25	
26	Total liabilities. Add lines 17 through 25	83,817.	26	98,665.
	Organizations that follow SFAS 117 (ASC 958), check here ▶ X and	· · · · ·		
s	complete lines 27 through 29, and lines 33 and 34.			
2 27	Unrestricted net assets	1,525,904.	27	2,374,993.
<u>8</u> 28	Temporarily restricted net assets	492,300.	28	316,637.
편 29	Permanently restricted net assets		29	
n	Organizations that do not follow SFAS 117 (ASC 958), check here			
Net Assets or Fund Balances C C L C 6 8 2 2 C C 1 0 6 8 2 2	and complete lines 30 through 34.			
⁸ 30	Capital stock or trust principal, or current funds		30	
š 31	Paid-in or capital surplus, or land, building, or equipment fund		31	
ta 32	Retained earnings, endowment, accumulated income, or other funds		32	
ž 33	Total net assets or fund balances	2,018,204.	33	2,691,630.
34	Total liabilities and net assets/fund balances	2,102,021.	34	2,790,295.
				Form 990 (2017

Form 990 (2017)
Part X Balance Sheet

732012	11-28-17		

3	Revenue less expenses. Subtract line 2 from line 1	67 2,01		26.			
4	Net assets or fund balances at beginning of year (must equal Part X, line 33, column (A))						
5	Net unrealized gains (losses) on investments 5						
6	Donated services and use of facilities 6						
7	Investment expenses 7						
8	Prior period adjustments 8						
9	Other changes in net assets or fund balances (explain in Schedule O) 9			0.			
10	Net assets or fund balances at end of year. Combine lines 3 through 9 (must equal Part X, line 33,						
		2,69	1,6	30.			
Pa	rt XII Financial Statements and Reporting						
	Check if Schedule O contains a response or note to any line in this Part XII			X			
			Yes	No			
1	Accounting method used to prepare the Form 990: Cash X Accrual Other						
	If the organization changed its method of accounting from a prior year or checked "Other," explain in Schedule O.						
2a	2a Were the organization's financial statements compiled or reviewed by an independent accountant?						
	If "Yes," check a box below to indicate whether the financial statements for the year were compiled or reviewed on a						
	separate basis, consolidated basis, or both:						
	Separate basis Consolidated basis Both consolidated and separate basis						
b	Were the organization's financial statements audited by an independent accountant?	2b	Х				
	If "Yes," check a box below to indicate whether the financial statements for the year were audited on a separate basis,						
	consolidated basis, or both:						
	X Separate basis Consolidated basis Both consolidated and separate basis						
С	If "Yes" to line 2a or 2b, does the organization have a committee that assumes responsibility for oversight of the audit,		x				
	review, or compilation of its financial statements and selection of an independent accountant?						
	If the organization changed either its oversight process or selection process during the tax year, explain in Schedule O.						
3a	3a As a result of a federal award, was the organization required to undergo an audit or audits as set forth in the Single Audit						
	Act and OMB Circular A-133?	3a		X			
b	If "Yes," did the organization undergo the required audit or audits? If the organization did not undergo the required audit						
	or audits, explain why in Schedule O and describe any steps taken to undergo such audits	3b					

Form 990 (2017) Part XI Reconciliation of Net Assets

1

2

1

2

Form **990** (2017)

THE CROSS-OVER MINISTRY, INC.

Check if Schedule O contains a response or note to any line in this Part XI

Total revenue (must equal Part VIII, column (A), line 12)

Total expenses (must equal Part IX, column (A), line 25)

8,442,432.

7,769,006.

673,426.

SCHEDULE A	
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Department of the Treasury Internal Revenue Service

(Form	aan	or	aan_	E7
(FOIIII	390	U	220-	ᄄᄼ

Public Charity Status and Public Support Complete if the organization is a section 501(c)(3) organization or a section 4947(a)(1) nonexempt charitable trust.

Attach to Form 990 or Form 990-FZ

Go to www.irs.gov/Form990 for instructions and the latest information.

OMB No. 1545-0047
2017
Open to Public Inspection

1

Nam	e of t	he organization							identification number
_	1			MINISTRY, I					4-1371067
Par	tl	Reason for Public (Charity Status (A	All organizations must co	omplete th	is part.) Se	ee instruction	S.	
The c	rgan	ization is not a private found	lation because it is: (For lines 1 through 12, c	heck only	one box.)			
1		A church, convention of ch	urches, or associatio	on of churches described	d in sectio	n 170(b)(*	I)(A)(i).		
2		A school described in section	ion 170(b)(1)(A)(ii). (/	Attach Schedule E (Forn	n 990 or 9	90-EZ).)			
3		A hospital or a cooperative	hospital service orga	anization described in se	ection 170	(b)(1)(A)(i	ii).		
4		A medical research organiz	ation operated in co	njunction with a hospital	described	d in sectio	n 170(b)(1)(A)(iii). Enter	the hospital's name,
_		city, and state:							
5		An organization operated for	or the benefit of a co	llege or university owned	d or opera	ted by a g	overnmental u	unit descrik	bed in
		section 170(b)(1)(A)(iv). (C	Complete Part II.)						
6		A federal, state, or local gov	vernment or governn	nental unit described in a	section 17	70(b)(1)(A)	(v).		
7 [Х	An organization that norma	Ily receives a substa	ntial part of its support f	rom a gov	ernmental	unit or from t	he general	public described in
		section 170(b)(1)(A)(vi). (C	omplete Part II.)						
8		A community trust describe	ed in section 170(b)(1)(A)(vi). (Complete Par	t II.)				
9 [An agricultural research org	ganization described	in section 170(b)(1)(A)(ix) operate	ed in conju	inction with a	land-grant	college
		or university or a non-land-g	grant college of agric	ulture (see instructions).	Enter the	name, city	/, and state o	f the colleg	e or
		university:							
10		An organization that norma	Ily receives: (1) more	than 33 1/3% of its sup	port from	contributi	ons, members	ship fees, a	nd gross receipts from
		activities related to its exen	npt functions - subjee	ct to certain exceptions,	and (2) no	o more tha	n 33 1/3% of	its suppor	t from gross investment
		income and unrelated busir	ness taxable income	(less section 511 tax) fro	om busine	sses acqu	ired by the or	ganization	after June 30, 1975.
		See section 509(a)(2). (Cor	mplete Part III.)						
11		An organization organized a	and operated exclusi	ively to test for public sa	ifety. See	section 50)9(a)(4).		
12		An organization organized a	and operated exclusi	ively for the benefit of, to	perform	the functio	ons of, or to ca	arry out the	e purposes of one or
		more publicly supported or	ganizations describe	ed in section 509(a)(1) o	r section	509(a)(2).	See section &	509(a)(3).	Check the box in
		lines 12a through 12d that	describes the type o	f supporting organizatio	n and con	nplete lines	s 12e, 12f, an	d 12g.	
а		Type I. A supporting orga	anization operated, s	upervised, or controlled	by its sup	ported org	ganization(s),	typically by	' giving
		the supported organization	on(s) the power to re	gularly appoint or elect a	a majority	of the dire	ctors or truste	es of the s	supporting
		organization. You must o	complete Part IV, Se	ections A and B.					
b		Type II. A supporting org	anization supervised	or controlled in connec	tion with it	s support	ed organizatio	on(s), by ha	iving
		control or management o	of the supporting orga	anization vested in the s	ame perso	ons that co	ontrol or mana	age the sup	ported
		organization(s). You mus	t complete Part IV,	Sections A and C.					
с		Type III functionally inte	grated. A supporting	g organization operated	in connec	tion with, a	and functiona	lly integrat	ed with,
		its supported organization	n(s) (see instructions). You must complete I	Part IV, Se	ections A,	D, and E.		
d		Type III non-functionally	y integrated. A supp	orting organization oper	ated in co	nnection v	vith its suppo	rted organ	zation(s)
		that is not functionally int	egrated. The organiz	ation generally must sat	tisfy a dist	ribution re	quirement an	d an attent	iveness
		requirement (see instruct	ions). You must con	nplete Part IV, Sections	A and D,	and Part	V.		
е		Check this box if the orga	anization received a	written determination fro	m the IRS	that it is a	а Туре I, Туре	II, Type III	
		functionally integrated, or	r Type III non-functio	nally integrated support	ing organi:	zation.			
f	Ente	er the number of supported o	organizations						
g	Prov	ride the following information							
	(i	i) Name of supported	(ii) EIN	(iii) Type of organization (described on lines 1-10	(IV) Is the orga in your governi	nization listed ng document?	(v) Amount of		(vi) Amount of other
		organization		above (see instructions))	Yes	No	support (see ir	istructions)	support (see instructions)
Total									1

Schedule A (Form 990 or 990-EZ) 2017 THE CROSS-OVER MINISTRY, INC.

Part II Support Schedule for Organizations Described in Sections 170(b)(1)(A)(iv) and 170(b)(1)(A)(vi)

(Complete only if you checked the box on line 5, 7, or 8 of Part I or if the organization failed to qualify under Part III. If the organization fails to qualify under the tests listed below, please complete Part III.)

See	ction A. Public Support						
Cale	ndar year (or fiscal year beginning in) 🕨	(a) 2013	(b) 2014	(c) 2015	(d) 2016	(e) 2017	(f) Total
1	Gifts, grants, contributions, and						
	membership fees received. (Do not						
	include any "unusual grants.")	8,577,762.	6,399,463.	7,504,869.	5,311,642.	7,646,589.	35,440,325.
2	Tax revenues levied for the organ-						
	ization's benefit and either paid to						
	or expended on its behalf						
3	The value of services or facilities						
	furnished by a governmental unit to						
	the organization without charge						
4	Total. Add lines 1 through 3	8,577,762.	6,399,463.	7,504,869.	5,311,642.	7,646,589.	35,440,325.
5	The portion of total contributions						
	by each person (other than a						
	governmental unit or publicly						
	supported organization) included						
	on line 1 that exceeds 2% of the						
	amount shown on line 11,						
	column (f)						15,703,004.
6	Public support. Subtract line 5 from line 4.						19,737,321.
	ction B. Total Support	I					
	ndar year (or fiscal year beginning in) 🕨	(a) 2013	(b) 2014	(c) 2015	(d) 2016	(e) 2017	(f) Total
	Amounts from line 4	8,577,762.	6,399,463.	7,504,869.	5,311,642.	7,646,589.	35,440,325.
8	Gross income from interest,	, ,	, ,	, ,	, ,	, ,	, ,
-	dividends, payments received on						
	securities loans, rents, royalties,						
	and income from similar sources	613.	813.	113.	668.	1,666.	3,873.
9						,	
Ŭ	activities, whether or not the						
	business is regularly carried on						
10	Other income. Do not include gain						
10	or loss from the sale of capital						
	assets (Explain in Part VI.)						
44	Total support. Add lines 7 through 10						35 444 198
	Gross receipts from related activities,	oto (soo instructio	(and			12 3	^{35,444,198.} ,210,284.
	First five years. If the Form 990 is for			fourth or fifth ta	x vear as a sectio		/ == 0 / = 0 = 0
10	organization, check this box and stop					11001(0)(0)	
Sec	ction C. Computation of Publ	ic Support Per	centage				
	Public support percentage for 2017 (I			olumn (f))		14	55.69 %
	Public support percentage from 2016					15	56.24 %
	33 1/3% support test - 2017. If the c					nore, check this bo	
	stop here. The organization qualifies	-					
b	33 1/3% support test - 2016. If the c						
-	and stop here. The organization qual	•					
17a	10% -facts-and-circumstances tes						
	and if the organization meets the "fac						
	meets the "facts-and-circumstances"				•	e e	
h	10% -facts-and-circumstances tes	-		• • • •			
N.	more, and if the organization meets the						
	organization meets the "facts-and-circ						
19							
10	Private foundation. If the organizatio	n ulu not check a l		, 100, 178, 01 170	, UNEUR THIS DOX 2		• F

Schedule A (Form 990 or 990-EZ) 2017 THE CROSS-OVER MINISTRY, INC. Part III Support Schedule for Organizations Described in Section 509(a)(2)

(Complete only if you checked the box on line 10 of Part I or if the organization failed to qualify under Part II. If the organization fails to qualify under the tests listed below, please complete Part II.)

Se	ction A. Public Support						
Cale	ndar year (or fiscal year beginning in) 🕨	(a) 2013	(b) 2014	(c) 2015	(d) 2016	(e) 2017	(f) Total
1	Gifts, grants, contributions, and						
	membership fees received. (Do not						
	include any "unusual grants.")						
2	Gross receipts from admissions, merchandise sold or services per- formed, or facilities furnished in any activity that is related to the						
~	organization's tax-exempt purpose						
3	Gross receipts from activities that						
	are not an unrelated trade or bus-						
	iness under section 513						
4	Tax revenues levied for the organ-						
	ization's benefit and either paid to						
	or expended on its behalf						
5	The value of services or facilities						
	furnished by a governmental unit to						
	the organization without charge						
6	Total. Add lines 1 through 5						
	Amounts included on lines 1, 2, and						
	3 received from disqualified persons						
k	Amounts included on lines 2 and 3 received from other than disqualified persons that exceed the greater of \$5,000 or 1% of the						
	amount on line 13 for the year						
c	Add lines 7a and 7b						
8	Public support. (Subtract line 7c from line 6.)						
Se	ction B. Total Support						
Cale	ndar year (or fiscal year beginning in) 🕨	(a) 2013	(b) 2014	(c) 2015	(d) 2016	(e) 2017	(f) Total
9	Amounts from line 6						
	Gross income from interest, dividends, payments received on securities loans, rents, royalties, and income from similar sources						
b	Unrelated business taxable income						
	(less section 511 taxes) from businesses						
	acquired after June 30, 1975						
	Add lines 10a and 10b						
	Net income from unrelated business activities not included in line 10b, whether or not the business is regularly carried on						
12	Other income. Do not include gain or loss from the sale of capital						
13	assets (Explain in Part VI.)						
	First five years. If the Form 990 is for	the organization'	s first second thi	rd fourth or fifth t	l tax vear as a section	1 = 501(c)(3) or c	 anization
••		0			2		
Sa	ction C. Computation of Publi						
	-			I		45	
	Public support percentage for 2017 (li					15	<u>%</u>
	Public support percentage from 2016					16	%
	ction D. Computation of Inves		•			1 1	
	Investment income percentage for 20			ne 13, column (f))		17	%
	Investment income percentage from 2					18	%
19 a	33 1/3% support tests - 2017. If the	organization did r	not check the box	on line 14, and lin	e 15 is more than	33 1/3% , and li	ne 17 is not
	more than 33 1/3%, check this box ar	nd stop here. The	e organization qua	lifies as a publicly	supported organiz	zation	▶∟
b	33 1/3% support tests - 2016. If the	organization did r	not check a box or	n line 14 or line 19	a, and line 16 is m	ore than 33 1/3	%, and
	line 18 is not more than 33 1/3%, che	ck this box and st	op here. The orga	nization qualifies	as a publicly supp	orted organizat	ion ►
20	Private foundation. If the organization						

Vee N-

Part IV Supporting Organizations

(Complete only if you checked a box in line 12 on Part I. If you checked 12a of Part I, complete Sections A and B. If you checked 12b of Part I, complete Sections A and C. If you checked 12c of Part I, complete Sections A, D, and E. If you checked 12d of Part I, complete Sections A and D, and complete Part V.)

Section A. All Supporting Organizations

- 1 Are all of the organization's supported organizations listed by name in the organization's governing documents? If "No," describe in **Part VI** how the supported organizations are designated. If designated by class or purpose, describe the designation. If historic and continuing relationship, explain.
- 2 Did the organization have any supported organization that does not have an IRS determination of status under section 509(a)(1) or (2)? If "Yes," explain in **Part VI** how the organization determined that the supported organization was described in section 509(a)(1) or (2).
- **3a** Did the organization have a supported organization described in section 501(c)(4), (5), or (6)? *If* "Yes," *answer* (*b*) *and* (*c*) *below.*
- **b** Did the organization confirm that each supported organization qualified under section 501(c)(4), (5), or (6) and satisfied the public support tests under section 509(a)(2)? *If* "Yes," *describe in* **Part VI** *when and how the organization made the determination.*
- c Did the organization ensure that all support to such organizations was used exclusively for section 170(c)(2)(B) purposes? If "Yes," explain in Part VI what controls the organization put in place to ensure such use.
- **4a** Was any supported organization not organized in the United States ("foreign supported organization")? *If* "Yes," *and if you checked 12a or 12b in Part I, answer (b) and (c) below.*
- **b** Did the organization have ultimate control and discretion in deciding whether to make grants to the foreign supported organization? *If* "Yes," *describe in* **Part VI** *how the organization had such control and discretion despite being controlled or supervised by or in connection with its supported organizations.*
- **c** Did the organization support any foreign supported organization that does not have an IRS determination under sections 501(c)(3) and 509(a)(1) or (2)? *If* "Yes," *explain in* **Part VI** *what controls the organization used to ensure that all support to the foreign supported organization was used exclusively for section 170(c)(2)(B) purposes.*
- 5a Did the organization add, substitute, or remove any supported organizations during the tax year? If "Yes," answer (b) and (c) below (if applicable). Also, provide detail in Part VI, including (i) the names and EIN numbers of the supported organizations added, substituted, or removed; (ii) the reasons for each such action; (iii) the authority under the organization's organizing document authorizing such action; and (iv) how the action was accomplished (such as by amendment to the organizing document).
- **b Type I or Type II only.** Was any added or substituted supported organization part of a class already designated in the organization's organizing document?
- c Substitutions only. Was the substitution the result of an event beyond the organization's control?
- 6 Did the organization provide support (whether in the form of grants or the provision of services or facilities) to anyone other than (i) its supported organizations, (ii) individuals that are part of the charitable class benefited by one or more of its supported organizations, or (iii) other supporting organizations that also support or benefit one or more of the filing organization's supported organizations? *If "Yes," provide detail in* Part VI.
- 7 Did the organization provide a grant, loan, compensation, or other similar payment to a substantial contributor (defined in section 4958(c)(3)(C)), a family member of a substantial contributor, or a 35% controlled entity with regard to a substantial contributor? *If* "Yes," *complete Part I of Schedule L (Form 990 or 990-EZ).*
- 8 Did the organization make a loan to a disqualified person (as defined in section 4958) not described in line 7? *If "Yes," complete Part I of Schedule L (Form 990 or 990-EZ).*
- **9a** Was the organization controlled directly or indirectly at any time during the tax year by one or more disqualified persons as defined in section 4946 (other than foundation managers and organizations described in section 509(a)(1) or (2))? *If* "*Yes*," *provide detail in* **Part VI.**
- **b** Did one or more disqualified persons (as defined in line 9a) hold a controlling interest in any entity in which the supporting organization had an interest? *If* "Yes," *provide detail in* **Part VI.**
- c Did a disqualified person (as defined in line 9a) have an ownership interest in, or derive any personal benefit from, assets in which the supporting organization also had an interest? *If "Yes," provide detail in* **Part VI.**
- **10a** Was the organization subject to the excess business holdings rules of section 4943 because of section 4943(f) (regarding certain Type II supporting organizations, and all Type III non-functionally integrated supporting organizations)? *If* "Yes," *answer 10b below.*
 - **b** Did the organization have any excess business holdings in the tax year? (Use Schedule C, Form 4720, to determine whether the organization had excess business holdings.)

	Yes	No
1		
2		
3a		
3b		
•		
3c		
4a		
4b		
4c		
5a		
5b		
5c		
-		
6		
7		
8		
9a		
9b		
9c		
10a		
10b		

Schedule A (Form 990 or 990-EZ) 2017 THE CROSS-OVER MINISTRY, INC. Part IV Supporting Organizations (continued)

			Yes	No
11	Has the organization accepted a gift or contribution from any of the following persons?		103	
	A person who directly or indirectly controls, either alone or together with persons described in (b) and (c)			
u	below, the governing body of a supported organization?	11a		
h	A family member of a person described in (a) above?	11b		
	A 35% controlled entity of a person described in (a) or (b) above? If "Yes" to a, b, or c, provide detail in Part VI.	11c		
-	stion B. Type I Supporting Organizations			
			Yes	No
1	Did the directors, trustees, or membership of one or more supported organizations have the power to		103	
•	regularly appoint or elect at least a majority of the organization's directors or trustees at all times during the			
	tax year? If "No," describe in Part VI how the supported organization(s) effectively operated, supervised, or			
	controlled the organization's activities. If the organization had more than one supported organization,			
	describe how the powers to appoint and/or remove directors or trustees were allocated among the supported			
	organizations and what conditions or restrictions, if any, applied to such powers during the tax year.	1		
2	Did the organization operate for the benefit of any supported organization other than the supported	- -		
2	organization (s) that operated, supervised, or controlled the supporting organization? If "Yes," explain in			
	Part VI how providing such benefit carried out the purposes of the supported organization(s) that operated,			
		2		
800	supervised, or controlled the supporting organization. tion C. Type II Supporting Organizations	2		
Sec			Vee	Na
			Yes	No
1	Were a majority of the organization's directors or trustees during the tax year also a majority of the directors			
	or trustees of each of the organization's supported organization(s)? If "No," describe in Part VI how control			
	or management of the supporting organization was vested in the same persons that controlled or managed			
<u> </u>	the supported organization(s). ction D. All Type III Supporting Organizations	1		
Sec			Vee	Na
	Did the eventimation are vide to each of its even extend eventimations, but the lost dow of the fifth month of the		Yes	No
1	Did the organization provide to each of its supported organizations, by the last day of the fifth month of the			
	organization's tax year, (i) a written notice describing the type and amount of support provided during the prior tax			
	year, (ii) a copy of the Form 990 that was most recently filed as of the date of notification, and (iii) copies of the			
•	organization's governing documents in effect on the date of notification, to the extent not previously provided?	1		
2	Were any of the organization's officers, directors, or trustees either (i) appointed or elected by the supported			
	organization(s) or (ii) serving on the governing body of a supported organization? If "No," explain in Part VI how			
•	the organization maintained a close and continuous working relationship with the supported organization(s).	2		
3	By reason of the relationship described in (2), did the organization's supported organizations have a			
	significant voice in the organization's investment policies and in directing the use of the organization's			
	income or assets at all times during the tax year? If "Yes," describe in Part VI the role the organization's			
<u></u>	supported organizations played in this regard.	3		
-	tion E. Type III Functionally Integrated Supporting Organizations			
1	Check the box next to the method that the organization used to satisfy the Integral Part Test during the yea(see instructions).		
a	The organization satisfied the Activities Test. <i>Complete</i> line 2 below.			
b	The organization is the parent of each of its supported organizations. <i>Complete</i> line 3 <i>below</i> .		-)	
c	The organization supported a governmental entity. Describe in Part VI how you supported a government entity (see ins	truction		
2	Activities Test. Answer (a) and (b) below.		Yes	No
а				
	the supported organization(s) to which the organization was responsive? If "Yes," then in Part VI identify			
	those supported organizations and explain how these activities directly furthered their exempt purposes,			
	how the organization was responsive to those supported organizations, and how the organization determined	0-		
	that these activities constituted substantially all of its activities.	2a		
b	Did the activities described in (a) constitute activities that, but for the organization's involvement, one or more			
	of the organization's supported organization(s) would have been engaged in? If "Yes," explain in Part VI the			
	reasons for the organization's position that its supported organization(s) would have engaged in these	01-		
~	activities but for the organization's involvement.	2b		
3	Parent of Supported Organizations. Answer (a) and (b) below.			
а	Did the organization have the power to regularly appoint or elect a majority of the officers, directors, or	•		
	trustees of each of the supported organizations? <i>Provide details in</i> Part VI.	3a		
b	Did the organization exercise a substantial degree of direction over the policies, programs, and activities of each	~		
	of its supported organizations? If "Yes," describe in Part VI the role played by the organization in this regard.	3b		

Part V Type III Non-Functionally Integrated 509(a)(3) Supporting Organizations

1 Check here if the organization satisfied the Integral Part Test as a qualifying trust on Nov. 20, 1970 (explain in Part VI.) See instructions. All other Type III non-functionally integrated supporting organizations must complete Sections A through E.

Sect	tion A - Adjusted Net Income		(A) Prior Year	(B) Current Year (optional)
1	Net short-term capital gain	1		
2	Recoveries of prior-year distributions	2		
3	Other gross income (see instructions)	3		
4	Add lines 1 through 3	4		
5	Depreciation and depletion	5		
6	Portion of operating expenses paid or incurred for production or			
	collection of gross income or for management, conservation, or			
	maintenance of property held for production of income (see instructions)	6		
7	Other expenses (see instructions)	7		
8	Adjusted Net Income (subtract lines 5, 6, and 7 from line 4)	8		
Sect	tion B - Minimum Asset Amount		(A) Prior Year	(B) Current Year (optional)
1	Aggregate fair market value of all non-exempt-use assets (see			
	instructions for short tax year or assets held for part of year):			
а	Average monthly value of securities	1a		
b	Average monthly cash balances	1b		
с	Fair market value of other non-exempt-use assets	1c		
d	Total (add lines 1a, 1b, and 1c)	1d		
е	Discount claimed for blockage or other			
	factors (explain in detail in Part VI):			
2	Acquisition indebtedness applicable to non-exempt-use assets	2		
3	Subtract line 2 from line 1d	3		
4	Cash deemed held for exempt use. Enter 1-1/2% of line 3 (for greater amount,			
	see instructions)	4		
5	Net value of non-exempt-use assets (subtract line 4 from line 3)	5		
6	Multiply line 5 by .035	6		
7	Recoveries of prior-year distributions	7		
8	Minimum Asset Amount (add line 7 to line 6)	8		
Sect	tion C - Distributable Amount			Current Year
1	Adjusted net income for prior year (from Section A, line 8, Column A)	1		
2	Enter 85% of line 1	2		
3	Minimum asset amount for prior year (from Section B, line 8, Column A)	3		
4	Enter greater of line 2 or line 3	4		
5	Income tax imposed in prior year	5		
6	Distributable Amount. Subtract line 5 from line 4, unless subject to			
	emergency temporary reduction (see instructions)	6		
7	Charle have if the current year is the expeniation's first op a pap functional	· · · · · ·	ad Truce III erup entiner aus	

7 Check here if the current year is the organization's first as a non-functionally integrated Type III supporting organization (see instructions).

Schedule A (Form 990 or 990-EZ) 2017 THE CROSS-OVER MINISTRY, INC.

Pai	rt V Type III Non-Functionally Integrated 509	(a)(3) Supporting Orga	anizations _(continued)	
Sect	ion D - Distributions			Current Year
1	Amounts paid to supported organizations to accomplish exe	mpt purposes		
2	Amounts paid to perform activity that directly furthers exemp	ot purposes of supported		
	organizations, in excess of income from activity			
3	Administrative expenses paid to accomplish exempt purpose	es of supported organizatior	IS	
4	Amounts paid to acquire exempt-use assets			
5	Qualified set-aside amounts (prior IRS approval required)			
6	Other distributions (describe in Part VI). See instructions.			
7	Total annual distributions. Add lines 1 through 6.			
8	Distributions to attentive supported organizations to which the	he organization is responsive	e	
	(provide details in Part VI). See instructions.			
9	Distributable amount for 2017 from Section C, line 6			
10	Line 8 amount divided by line 9 amount			
Sect	ion E - Distribution Allocations (see instructions)	(i) Excess Distributions	(ii) Underdistributions Pre-2017	(iii) Distributable Amount for 2017
_1	Distributable amount for 2017 from Section C, line 6			
2	Underdistributions, if any, for years prior to 2017 (reason-			
	able cause required- explain in Part VI). See instructions.			
3	Excess distributions carryover, if any, to 2017			
а				
b	From 2013			
c	From 2014			
d	From 2015			
e	From 2016			
f	Total of lines 3a through e			
g	Applied to underdistributions of prior years			
h	Applied to 2017 distributable amount			
i	Carryover from 2012 not applied (see instructions)			
j	Remainder. Subtract lines 3g, 3h, and 3i from 3f.			
4	Distributions for 2017 from Section D,			
	line 7: \$			
-	Applied to underdistributions of prior years			
	Applied to 2017 distributable amount			
-	Remainder. Subtract lines 4a and 4b from 4.			
5	Remaining underdistributions for years prior to 2017, if			
	any. Subtract lines 3g and 4a from line 2. For result greater			
	than zero, explain in Part VI. See instructions.			
6	Remaining underdistributions for 2017. Subtract lines 3h			
	and 4b from line 1. For result greater than zero, explain in			
	Part VI. See instructions.			
7	Excess distributions carryover to 2018. Add lines 3j			
	and 4c.			
8	Breakdown of line 7:			
	Excess from 2013			
	Excess from 2014			
	Excess from 2015			
-	Excess from 2016			
e	Excess from 2017			(Form 000 or 000 F Z) 2017

Schedule A	(Form 990 or 990-EZ) 2017 THE CROSS-OVER MINISTRY,	INC.	54-1371067 Page 8
Part VI	Supplemental Information. Provide the explanations required by P Part IV, Section A, lines 1, 2, 3b, 3c, 4b, 4c, 5a, 6, 9a, 9b, 9c, 11a, 11b, and line 1; Part IV, Section D, lines 2 and 3; Part IV, Section E, lines 1c, 2a, 2b, 3 Section D, lines 5, 6, and 8; and Part V, Section E, lines 2, 5, and 6. Also co (See instructions.)	art II, line 10; Part II, line 17a or 11c; Part IV, Section B, lines 1 3a, and 3b; Part V, line 1; Part V	17b; Part III, line 12; and 2; Part IV, Section C, /, Section B, line 1e; Part V,

723171 04-01-17

Identification of Excess Contributions Included on Part II, Line 5

54-1371067

2017

** Do Not File ** *** Not Open to Public Inspection ***

Contributor's Name	Total Contributions	Excess Contributions
ABBVIE	1,112,921.	404,037.
ASTRAZENECA	3,212,499.	2,503,615.
ELI LILLY AND COMPANY	1,119,114.	410,230.
GILEAD SCIENCES, INC.	1,552,299.	843,415.
GLAXOSMITHKLINE	3,162,491.	2,453,607.
MERCK	5,551,693.	4,842,809.
NOVARTIS	864,785.	155,901.
NOVO NORDISK PHARMACEUTICALS, INC.	1,160,556.	451,672.
PFIZER	4,286,819.	3,577,935.
SANOFI-AVENTIS PHARMACEUTICALS	768,667.	59,783.
Total Excess Contributions to Schedule A, Part II, Line 5		15,703,004

Schedule of Contributors

Attach to Form 990, Form 990-EZ, or Form 990-PF.
 Go to www.irs.gov/Form990 for the latest information.

OMB No. 1545-0047

2017

Employer identification number

N	lame	of	the	organization
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TH	HE CROSS-OVER MINISTRY, INC.	54-1371067
Organization type (check of	one):	
Filers of:	Section:	
Form 990 or 990-EZ	X 501(c)(3) (enter number) organization	
	4947(a)(1) nonexempt charitable trust not treated as a private foundation	
	527 political organization	
Form 990-PF	501(c)(3) exempt private foundation	
	4947(a)(1) nonexempt charitable trust treated as a private foundation	
	501(c)(3) taxable private foundation	
, ,	s covered by the General Rule or a Special Rule. (7), (8), or (10) organization can check boxes for both the General Rule and a Special Ru	le. See instructions.
General Rule		
0	n filing Form 990, 990-EZ, or 990-PF that received, during the year, contributions totaling one contributor. Complete Parts I and II. See instructions for determining a contributor	

Special Rules

X For an organization described in section 501(c)(3) filing Form 990 or 990-EZ that met the 33 1/3% support test of the regulations under sections 509(a)(1) and 170(b)(1)(A)(vi), that checked Schedule A (Form 990 or 990-EZ), Part II, line 13, 16a, or 16b, and that received from any one contributor, during the year, total contributions of the greater of (1) \$5,000; or (2) 2% of the amount on (i) Form 990, Part VIII, line 1h; or (ii) Form 990-EZ, line 1. Complete Parts I and II.

For an organization described in section 501(c)(7), (8), or (10) filing Form 990 or 990-EZ that received from any one contributor, during the year, total contributions of more than \$1,000 *exclusively* for religious, charitable, scientific, literary, or educational purposes, or for the prevention of cruelty to children or animals. Complete Parts I, II, and III.

For an organization described in section 501(c)(7), (8), or (10) filing Form 990 or 990-EZ that received from any one contributor, during the year, contributions *exclusively* for religious, charitable, etc., purposes, but no such contributions totaled more than \$1,000. If this box is checked, enter here the total contributions that were received during the year for an *exclusively* religious, charitable, etc., purpose. Don't complete any of the parts unless the **General Rule** applies to this organization because it received *nonexclusively* religious, charitable, etc., contributions totaling \$5,000 or more during the year ▶ \$

Caution: An organization that isn't covered by the General Rule and/or the Special Rules doesn't file Schedule B (Form 990, 990-EZ, or 990-PF), but it **must** answer "No" on Part IV, line 2, of its Form 990; or check the box on line H of its Form 990-EZ or on its Form 990-PF, Part I, line 2, to certify that it doesn't meet the filing requirements of Schedule B (Form 990, 990-EZ, or 990-PF).

LHA For Paperwork Reduction Act Notice, see the instructions for Form 990, 990-EZ, or 990-PF. Schedule B (Form 990, 990-EZ, or 990-PF) (2017)

Schedule B (Form 990, 990-EZ, or 990-PF) (2017)

THE CROSS-OVER MINISTRY, INC.

Name of organization

Employer identification number

54-1371067

Part I	Contributors (see instructions). Use duplicate copies of Part I if additiona	al space is needed.	
(a) No.	(b) Name, address, and ZIP + 4	(c) Total contributions	(d) Type of contribution
1	GLAXOSMITHKLINE RESEARCH TRIANGLE PARK RESEARCH TRIANGLE PARK, NC 27709-3398	\$1,131,278.	Person Payroll Noncash X (Complete Part II for noncash contributions.)
(a) No.	(b) Name, address, and ZIP + 4	(c) Total contributions	(d) Type of contribution
2	MERCK PATIENT ASSISTANCE PROGRAM P.O. BOX 690 HORSHAM, PA 19044-9979	\$ 2,056,604.	Person Payroll Noncash X (Complete Part II for noncash contributions.)
(a) No.	(b) Name, address, and ZIP + 4	(c) Total contributions	(d) Type of contribution
3	PFIZER RXPATHWAYS P.O. BOX 8509 SOMERVILLE, NJ 08876	\$1,490,337.	Person Payroll Noncash X (Complete Part II for noncash contributions.)
(a) No.	(b) Name address and ZID : 4	(c) Total contributions	(d)
<u>4</u>	Name, address, and ZIP + 4 VA ASSOCIATION OF FREE CLINICS 1801 LIBBIE AVENUE, SUITE 104 RICHMOND, VA 23226	\$306,250.	Type of contribution Person X Payroll
(a) No.	(b) Name, address, and ZIP + 4	(c) Total contributions	(d) Type of contribution
5	NOVARTIS PHARMACEUTICALS CORPORATION P.O. BOX 52029 PHOENIX, AZ 85072-2029	\$190,313.	Person Payroll Noncash X (Complete Part II for noncash contributions.)
(a) No.	(b) Name, address, and ZIP + 4	(c) Total contributions	(d) Type of contribution
6	VIRGINIA HEALTH CARE FOUNDATION 707 EAST MAIN STREET, SUITE 1350 RICHMOND, VA 23219	\$207,132.	Person X Payroll Noncash (Complete Part II for noncash contributions.)

Schedule B (Form 990, 990-EZ, or 990-PF) (2017)

Schedule B	(Form §	990,	990-EZ,	or 990-	·PF)	(2017)
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Employer identification number

54-1371067

THE CROSS-OVER MINISTRY, INC.

Part I Contributors (see instructions). Use duplicate copies of Part I if additional space is needed
--

(a)	(b)	(c)	(d)
No.	Name, address, and ZIP + 4	Total contributions	Type of contribution
7	VIRGINIA DEPARTMENT OF HEALTH 1801 LIBBIE AVENUE, SUITE 104 RICHMOND, VA 23218	\$ <u>298,871.</u>	Person X Payroll Noncash (Complete Part II for noncash contributions.)
(a) No.	(b) Name, address, and ZIP + 4	(c) Total contributions	(d) Type of contribution
		\$	Person Payroll On Complete Part II for noncash contributions.)
(a) No.	(b) Name, address, and ZIP + 4	(c) Total contributions	(d) Type of contribution
		\$	Person Payroll On Complete Part II for noncash contributions.)
(a) No.	(b) Name, address, and ZIP + 4	(c) Total contributions	(d) Type of contribution
		\$	Person Payroll Noncash (Complete Part II for noncash contributions.)
(a) No.	(b) Name, address, and ZIP + 4	(c) Total contributions	(d) Type of contribution
		\$	Person Payroll On Complete Part II for noncash contributions.)
(a) No.	(b) Name, address, and ZIP + 4	(c) Total contributions	(d) Type of contribution
		\$	Person Payroll Noncash (Complete Part II for noncash contributions.)

Schedule B (Form 990, 990-EZ, or 990-PF) (2017)
Name of organization

Employer identification number

THE CROSS-OVER MINISTRY, INC.

Part II Noncash Property (see instructions). Use duplicate copies of Part II if additional space is needed.

(a) No. from Part I	(b) Description of noncash property given	(c) FMV (or estimate) (See instructions.)	(d) Date received
Part I	MEDICATIONS DONATED FOR USE BY QUALIFIED PATIENTS		
		\$ <u>1,131,278</u> .	06/30/18
(a) No. from Part I	(b) Description of noncash property given	(c) FMV (or estimate) (See instructions.)	(d) Date received
2	MEDICATIONS DONATED FOR USE BY QUALIFIED PATIENTS		
		\$ 2,056,604.	06/30/18
(a) No. from Part I	(b) Description of noncash property given	(c) FMV (or estimate) (See instructions.)	(d) Date received
3	MEDICATIONS DONATED FOR USE BY QUALIFIED PATIENTS		
		\$\$_1,490,337.	06/30/18
(a) No. from Part I	(b) Description of noncash property given	(c) FMV (or estimate) (See instructions.)	(d) Date received
5	MEDICATIONS DONATED FOR USE BY QUALIFIED PATIENTS		
		\$ 190,313.	06/30/18
(a) No. from Part I	(b) Description of noncash property given	(c) FMV (or estimate) (See instructions.)	(d) Date received
		\$	
(a) No. from Part I	(b) Description of noncash property given	(c) FMV (or estimate) (See instructions.)	(d) Date received

Schedule B (Form 990, 990-EZ, or 990-PF) (2017)

54-1371067

Name of orga	nization			Employer identification number
THE CR	OSS-OVER MINISTRY, INC	•		54-1371067
Part III	Exclusively religious, charitable, etc., cont the year from any one contributor. Complete of completing Part III, enter the total of exclusively religiou	ributions to organizations describe columns (a) through (e) and the fol	lowing line entry. For organization	r (10) that total more than \$1,000 for
I	Use duplicate copies of Part III if addition	al space is needed.	· · · · · · · · · · · · · · · · · · ·	
(a) No. from Part I	(b) Purpose of gift	(c) Use of gift	(d) Desc	cription of how gift is held
. 		(e) Transfer of g		
	Transferee's name, address, a	nd ZIP + 4	Relationship of tra	Insferor to transferee
(a) No. from Part I	(b) Purpose of gift	(c) Use of gift	(d) Desc	cription of how gift is held
	Transferee's name, address, a	(e) Transfer of g		insferor to transferee
(a) No. from Part I	(b) Purpose of gift	(c) Use of gift	(d) Desc	cription of how gift is held
	Transferee's name, address, a	(e) Transfer of g		insferor to transferee
(a) No.				
from Part I	(b) Purpose of gift	(c) Use of gift	(d) Desc	cription of how gift is held
		(e) Transfer of g		
	Transferee's name, address, a	nd ZIP + 4	Relationship of tra	Insferor to transferee
.				

SCHEDULE D

(Form	990)
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Supplemental Financial Statements Complete if the organization answered "Yes" on Form 990, Part IV, line 6, 7, 8, 9, 10, 11a, 11b, 11c, 11d, 11e, 11f, 12a, or 12b. Attach to Form 990.

Go to www.irs.gov/Form990 for instructions and the latest information.



Department of the Treasury Internal Revenue Service Name of the organization

THE CROSS-OVER MINISTRY, INC.

Employer identification number 54-1371067

Pa			s or Accounts.Complete if the
	organization answered "Yes" on Form 990, Part IV, lir		
	-	(a) Donor advised funds	(b) Funds and other accounts
1	Total number at end of year		
2	Aggregate value of contributions to (during year)		
3 ⊿	Aggregate value of grants from (during year)		
4	Aggregate value at end of year Did the organization inform all donors and donor advisors in		and funda
5	are the organization's property, subject to the organization's	-	
6	Did the organization inform all grantees, donors, and donor a		
6	for charitable purposes and not for the benefit of the donor		-
	impermissible private benefit?		
Pa	rt II Conservation Easements. Complete if the or	ganization answered "Yes" on Form 990.	Part IV. line 7.
1	Purpose(s) of conservation easements held by the organizat	• · · · ·	· · · · · · · · · · · · · · · · · · ·
-	Preservation of land for public use (e.g., recreation or		torically important land area
	Protection of natural habitat		tified historic structure
	Preservation of open space		
2	Complete lines 2a through 2d if the organization held a qual	ified conservation contribution in the form	of a conservation easement on the last
	day of the tax year.		Held at the End of the Tax Year
а	Total number of conservation easements		2a
b	Total acreage restricted by conservation easements		
с	Number of conservation easements on a certified historic st	ructure included in (a)	2c
d	Number of conservation easements included in (c) acquired	after 7/25/06, and not on a historic struct	ture
	listed in the National Register		2d
3	Number of conservation easements modified, transferred, re		
	year 🕨		
4	Number of states where property subject to conservation ea	asement is located	
5	Does the organization have a written policy regarding the pe	riodic monitoring, inspection, handling of	
	violations, and enforcement of the conservation easements	it holds?	YesNo
6	Staff and volunteer hours devoted to monitoring, inspecting	, handling of violations, and enforcing con	servation easements during the year
7	Amount of expenses incurred in monitoring, inspecting, han	dling of violations, and enforcing conserva	ation easements during the year
	►\$		
8	Does each conservation easement reported on line 2(d) abo		
-	and section 170(h)(4)(B)(ii)?		
9	In Part XIII, describe how the organization reports conservat	-	
	include, if applicable, the text of the footnote to the organiza	ation's financial statements that describes	the organization's accounting for
Da	conservation easements. rt III Organizations Maintaining Collections of	of Art Historical Treasures or (ther Similar Assets
1 4	Complete if the organization answered "Yes" on Forn		Assets.
12	If the organization elected, as permitted under SFAS 116 (A		ment and balance sheet works of art
ia	historical treasures, or other similar assets held for public ex		
	the text of the footnote to its financial statements that descr		
h	If the organization elected, as permitted under SFAS 116 (A		and balance sheet works of art historical
5	treasures, or other similar assets held for public exhibition, e		
	relating to these items:		
	(i) Revenue included on Form 990, Part VIII, line 1		► \$
			N
2	If the organization received or held works of art, historical tre		
-	the following amounts required to be reported under SFAS 1		
а	Revenue included on Form 990, Part VIII, line 1		▶ \$
	Assets included in Form 990, Part X		

LHA For Paperwork Reduction Act Notice, see the Instructions for Form 990.

Schedule D (Form 990) 2017

Sche	dule D (Form 990) 2017 THE CRO	SS-OVER MI	NISTRY	, IN	с.		5	4-13	71067	Page 2
Pa	t III Organizations Maintaining (Collections of A	rt, Histori	cal Tr	easures, o	or Other	r Similar	r Asse	ts (contin	ued)
3	Using the organization's acquisition, access (check all that apply):	ion, and other record	ds, check an	y of the	following that	t are a sig	nificant us	se of its	collection	items
а	Public exhibition	c	l 🗌 Loar	n or excl	hange progra	ms				
b	Scholarly research	e			515					
с	Preservation for future generations									
4	Provide a description of the organization's c	ollections and explai	in how they f	urther th	ne organizatio	on's exem	pt purpos	e in Par	t XIII.	
5	During the year, did the organization solicit of	or receive donations	of art, histor	cal trea	sures, or othe	er similar a	assets			
	to be sold to raise funds rather than to be m	aintained as part of	the organiza [.]	tion's co	llection?			🗆	Yes	No No
Pai	t IV Escrow and Custodial Arran	igements. Compl	ete if the org	anizatio	n answered "	Yes" on F	orm 990,	Part IV,	line 9, or	
	reported an amount on Form 990, Pa	art X, line 21.								
1a	Is the organization an agent, trustee, custoo	lian or other intermed	diary for cont	ribution	s or other as	sets not ir	ncluded		-	
	on Form 990, Part X?							L	Yes	└── No
b	If "Yes," explain the arrangement in Part XIII	and complete the fo	ollowing table	:						
									Amount	
	Beginning balance									
	Additions during the year									
е	Distributions during the year									
t	Ending balance									
	Did the organization include an amount on F						• • • • • • • • • • • • • • • • • • • •		Yes	No
	If "Yes," explain the arrangement in Part XIII t V Endowment Funds. Complete									
1 4		(a) Current year	(b) Prior		(c) Two years			are hack	(a) Four	vears hack
10	Beginning of year balance	(a) Current year		yeai						
	Contributions									
	Net investment earnings, gains, and losses									
	Grants or scholarships									
	Other expenditures for facilities									
-	and programs									
f	Administrative expenses									
g	End of year balance									
2	Provide the estimated percentage of the cur		ce (line 1g, co	olumn (a	a)) held as:					
а	Board designated or quasi-endowment		%							
b	Permanent endowment	%								
с	Temporarily restricted endowment	%								
	The percentages on lines 2a, 2b, and 2c sho	ould equal 100%.								
3a	Are there endowment funds not in the posse	ession of the organiz	ation that ar	e held a	nd administe	red for the	e organiza	tion	_	
	by:								,	Yes No
	(i) unrelated organizations									
	(ii) related organizations									
b	If "Yes" on line 3a(ii), are the related organization								3b	
4	Describe in Part XIII the intended uses of the		owment fund	S.						
Pa	t VI Land, Buildings, and Equipn					Devit V	10			
	Complete if the organization answere								(-1) D -	
	Description of property	(a) Cost or c basis (investr		basis (or other		cumulated reciation		(d) Book	value
1-	Land	· · · · ·			2,849.	depi	Colation		72	2,849.
	Land				2,267.	1	03,50	0.		3,767.
	Buildings Leasehold improvements				4,006.		02,86			.,138.
	Equipment				0,715.		44,17			5,537.
	Other				4,512.		28,95			5,554.
-	Add lines 1a through 1e. (Column (d) must e		X, column (E		-					,845.

Schedule D (Form 990) 2017

Schedule D (Form 990) 2017 THE CROSS-O	VER MINISTR	Y, INC.	54-1371067 _{Page} 3
Part VII Investments - Other Securities.			
Complete if the organization answered "Yes"	on Form 990, Part IV,	line 11b. See Form 990, Part 3	X, line 12.
(a) Description of security or category (including name of security)	(b) Book value		on: Cost or end-of-year market value
(1) Financial derivatives			
(2) Closely-held equity interests			
(3) Other			
(A)			
(B)			
(C)			
(D)			
(E)			
(F)			
(G)			
(H)			
Total. (Col. (b) must equal Form 990, Part X, col. (B) line 12.) 🕨			
Part VIII Investments - Program Related.			
Complete if the organization answered "Yes"	on Form 990, Part IV,	line 11c. See Form 990, Part 3	X, line 13.
(a) Description of investment	(b) Book value	(c) Method of valuati	on: Cost or end-of-year market value
(1)			
(2)			
(3)			
(4)			
(5)			
(6)			
(7)			
(8)			
(9)			
Total. (Col. (b) must equal Form 990, Part X, col. (B) line 13.) 🕨			
Part IX Other Assets.			
Complete if the organization answered "Yes"	on Form 990, Part IV,	line 11d. See Form 990, Part 2	X, line 15.
(a)	Description		(b) Book value
(1)			
(2)			
(3)			
(4)			
(5)			
(6)			
(7)			
(8)			
(9)			
Total. (Column (b) must equal Form 990, Part X, col. (B) line Part X Other Liabilities.	e 15.)		
Complete if the organization answered "Yes"	on Form 990. Part IV	line 11e or 11f. See Form 990	. Part X. line 25.
1. (a) Description of liability		(b) Book value	,
(1) Federal income taxes			

(1) Federal income taxes	
(2)	
(3)	
(4)	
(5)	
(6)	
(7)	
(8)	
(9)	
Total. (Column (b) must equal Form 990. Part X. col. (B) line 25.)	

2. Liability for uncertain tax positions. In Part XIII, provide the text of the footnote to the organization's financial statements that reports the organization's liability for uncertain tax positions under FIN 48 (ASC 740). Check here if the text of the footnote has been provided in Part XIII 🚺

יסחממ חי	иро мтитс	TRY, INC.	

54-1371067 Page 4	54	-1	37	10	67	Page 4
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Sche	edule D (Form 990) 2017 THE CROSS-OVER MINISTRY, INC.	5	54-1	371067	Page 4
Pa	rt XI Reconciliation of Revenue per Audited Financial Statements With F				
	Complete if the organization answered "Yes" on Form 990, Part IV, line 12a.				
1	Total revenue, gains, and other support per audited financial statements		1	9,217	,824.
2	Amounts included on line 1 but not on Form 990, Part VIII, line 12:	Г			
а	Net unrealized gains (losses) on investments 2a				
b		775,392.			
с					
d					
е			2e		,392.
3	Subtract line 2e from line 1		3	8,442	,432.
4	Amounts included on Form 990, Part VIII, line 12, but not on line 1:				
а	Investment expenses not included on Form 990, Part VIII, line 7b 4a				
b	Other (Describe in Part XIII.) 4b				
с	Add lines 4a and 4b		4c		0.
5	Total revenue. Add lines 3 and 4c. (This must equal Form 990, Part I, line 12.)		5	8,442	,432.
Pa	ITT XII Reconciliation of Expenses per Audited Financial Statements With	Expenses per F	Retur	'n.	
	Complete if the organization answered "Yes" on Form 990, Part IV, line 12a.				
1	Total expenses and losses per audited financial statements		1	8,544	<u>,398.</u>
2	Amounts included on line 1 but not on Form 990, Part IX, line 25:				
а	Donated services and use of facilities 2a	775,392.			
b	Prior year adjustments 2b				
с	Conter losses 2c				
d	I Other (Describe in Part XIII.) 2d				
е	Add lines 2a through 2d		2e		<u>,392.</u>
3	Subtract line 2e from line 1		3	7,769	<u>,006.</u>
4	Amounts included on Form 990, Part IX, line 25, but not on line 1:				
а	Investment expenses not included on Form 990, Part VIII, line 7b 4a				
b	Other (Describe in Part XIII.)				-
с	Add lines 4a and 4b		4c		0.
5	Total expenses. Add lines 3 and 4c. (This must equal Form 990, Part I, line 18.)		5	7,769	,006.
Pa	rt XIII Supplemental Information.				
Prov	vide the descriptions required for Part II, lines 3, 5, and 9; Part III, lines 1a and 4; Part IV, lines 1b ar	nd 2b; Part V, line 4;	Part >	K, line 2; Part 2	XI,

lines 2d and 4b; and Part XII, lines 2d and 4b. Also complete this part to provide any additional information.

PART X, LINE 2:

AS A QUALIFIED 501(C)(3) ORGANIZATION, CROSS-OVER IS EXEMPT FROM FEDERAL
AND STATE INCOME TAXES. MANAGEMENT HAS EVALUATED THE ORGANIZATION'S TAX
POSITIONS AND CONCLUDED THAT THE ORGANIZATION HAS NO UNCERTAIN TAX
POSITIONS AT JUNE 30, 2018. THE ORGANIZATION'S INCOME TAX RETURNS FOR
YEARS SINCE 2015 REMAIN OPEN TO EXAMINATION BY TAX AUTHORITIES. THE
ORGANIZATION IS NOT CURRENTLY UNDER AUDIT BY ANY TAX JURISDICTION.

(Form 990 or 990-EZ) Complete if the	e organization answered "Yes" on organization entered more than \$1 Attach to Form 990 Go to www.irs.gov/Form990	Form 5,000 d or Foi	990, F on Foi rm 99	Part IV, line 17, 18, o rm 990-EZ, line 6a. 0-EZ.			OMB No. 1545-0047
Name of the organization							dentification number
	SS-OVER MINISTRY,					54-13	
Part I Fundraising Activities required to complete this par	 Complete if the organization answe t. 	ered "Y	es" or	n Form 990, Part IV,	line 1	7. Form 990	-EZ filers are not
 Indicate whether the organization rais a Mail solicitations b Internet and email solicitations c Phone solicitations d In-person solicitations 2 a Did the organization have a written or key employees listed in Form 990, P b If "Yes," list the 10 highest paid indiccompensated at least \$5,000 by the 	sed funds through any of the followir e Solicitat f Solicitat g Special or oral agreement with any individual part VII) or entity in connection with p viduals or entities (fundraisers) pursu	tion of tion of fundra (incluc rofessi	non-g gover iising ding o ional f	overnment grants nment grants events fficers, directors, tru undraising services?	stees	์ า	Yes No o be
(i) Name and address of individual or entity (fundraiser)	(ii) Activity	(iii) fundra have cu or con contribu	ustodv	(iv) Gross receipts from activity	tò (o	Amount pair or retained b fundraiser ted in col. (i)	y) to (or retained by)
		Yes	No				
Total		1			ļ		
 List all states in which the organization or licensing. 		contrib	utions	s or has been notified	d it is	exempt fror	n registration

LHA For Paperwork Reduction Act Notice, see the Instructions for Form 990 or 990-EZ.

Part II Fundraising Events. Complete if the organization answered "Yes" on Form 990, Part IV, line 18, or reported more than \$15,000 of fundraising event contributions and gross income on Form 990, FZ, lines 1 and 6b, List events with gross receipts greater than \$5,000

		(a) Event #1	(b) Event #2	(c) Other events	(d) Total events
		COMPASSIONAT			(add col. (a) through
		E CARE AWARD	ACTION	3	col. (c)
		(event type)	(event type)	(total number)	
1	Gross receipts	135,982.	50,865.	71,755.	258,602
2	2 Less: Contributions	4,625.	43,340.	6,335.	54,300
3	Gross income (line 1 minus line 2)	131,357.	7,525.	65,420.	204,302
4	Cash prizes				
	5 Noncash prizes				
6	8 Rent/facility costs			3,952.	3,952
6	7 Food and beverages	29,590.	13,266.	7,754.	50,610
8	B Entertainment				
9			1,033.	44,578.	58,424
1	0 Direct expense summary. Add lines 4 throug				112,986
1	1 Net income summary. Subtract line 10 from	line 3, column (d)			91,316
art	t III Gaming. Complete if the organization	answered "Yes" on Form	n 990, Part IV, line 19, or r	eported more than	
				•	
	\$15,000 on Form 990-EZ, line 6a.				(d) Total gaming (add
	\$15,000 on Form 990-EZ, line 6a.	(a) Bingo	(b) Pull tabs/instant bingo/progressive bingo	. (c) Other gaming	
1	\$15,000 on Form 990-EZ, line 6a.		(b) Pull tabs/instant		
1		(a) Bingo	(b) Pull tabs/instant		
	Gross revenue	(a) Bingo	(b) Pull tabs/instant		
	Gross revenue Cash prizes	(a) Bingo	(b) Pull tabs/instant		(d) Total gaming (add col. (a) through col. (c
2		(a) Bingo	(b) Pull tabs/instant		
1 2 - 3 4 5	Gross revenue Cash prizes Noncash prizes Rent/facility costs	(a) Bingo	(b) Pull tabs/instant		
1 2 - 3 4 5		(a) Bingo	(b) Pull tabs/instant bingo/progressive bingo	(c) Other gaming	
1 2 3 4 5 6 7		(a) Bingo	(b) Pull tabs/instant bingo/progressive bingo	(c) Other gaming 	
1 2 3 4 5 6		(a) Bingo	(b) Pull tabs/instant bingo/progressive bingo	(c) Other gaming 	
- 3 - 3 - 4 - 5 - 6 - 7 - 8	Gross revenue Cash prizes Noncash prizes Noncash prizes Rent/facility costs Other direct expenses Other direct expenses Volunteer labor Direct expense summary. Add lines 2 throug Net gaming income summary. Subtract line Inter the state(s) in which the organization conc	(a) Bingo	(b) Pull tabs/instant bingo/progressive bingo	(c) Other gaming	col. (a) through col. (c
1 2 4 5 6 7 8 8		(a) Bingo	(b) Pull tabs/instant bingo/progressive bingo	(c) Other gaming	col. (a) through col. (

10a Were any of the organization's gaming licenses revoked, suspended, or terminated during the tax year?
 Image: Second Se

732082 09-13-17

Sch	edule G (Form 990 or 990-EZ) 2017 THE CROSS-OVER MINISTRY, INC. 54-1	3710	67 Page 3
11	Does the organization conduct gaming activities with nonmembers?	Ye	s 🗌 No
	Is the organization a grantor, beneficiary or trustee of a trust, or a member of a partnership or other entity formed		
	to administer charitable gaming?	🗌 Ye	s 🗌 No
13	Indicate the percentage of gaming activity conducted in:		
	The organization's facility	13a	%
	An outside facility	13b	%
	Enter the name and address of the person who prepares the organization's gaming/special events books and records:		/0
17			
	Name		
	Address		
15a	Does the organization have a contract with a third party from whom the organization receives gaming revenue?		s 🗌 No
b	o If "Yes," enter the amount of gaming revenue received by the organization ▶\$ and the amount		
-	of gaming revenue retained by the third party ▶\$		
c	If "Yes," enter name and address of the third party:		
	······································		
	Name		
	Address		
16	Gaming manager information:		
	Name		
	Gaming manager compensation 🕨 \$		
	Description of services provided 🕨		
	Director/officer Employee Independent contractor		
	Mandatory distributions:		
a	Is the organization required under state law to make charitable distributions from the gaming proceeds to		
	retain the state gaming license?	. └── Ye	s 🗌 No
b	• Enter the amount of distributions required under state law to be distributed to other exempt organizations or spent in the		
_	organization's own exempt activities during the tax year > \$		
Pa	ITT IV Supplemental Information. Provide the explanations required by Part I, line 2b, columns (iii) and (v); and Part III, li 15c, 16, and 17b, as applicable. Also provide any additional information. See instructions.	nes 9, 9b	o, 10b, 15b,
	15C, 16, and 17b, as applicable. Also provide any additional information. See instructions.		

	1 ,		

(Form	990)
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Noncash Contributions

OMB No. 1545-0047

20

Employer identification number 54 - 1371067

Department of the Treasury
Internal Revenue Service

SCHEDULE M

Complete if the organizations answered "Yes" on Form 990, Part IV, lines 29 or 30.
 Attach to Form 990.

Open To Public Inspection

Name of the organization

► Go to www.irs.gov/Form990 for the latest information.

THE CROSS-OVER MINISTRY, INC.

Pa	TTI Types of Property							
		(a) Chook if	(b) Number of	(c) Noncash contribution	(d) Mathad af da	tormini	~~	
		Check if applicable		amounts reported on	Method of de noncash contribu		•	s
		applicable	items contributed	Form 990, Part VIII, line 1g			loanta	
1	Art - Works of art							
2	Art - Historical treasures							
3	Art - Fractional interests							
4	Books and publications							
5	Clothing and household goods							
6	Cars and other vehicles							
7	Boats and planes							
8	Intellectual property							
9	Securities - Publicly traded							
10	Securities - Closely held stock							
11	Securities - Partnership, LLC, or							
	trust interests							
12	Securities - Miscellaneous							
13	Qualified conservation contribution -							
	Historic structures							
14	Qualified conservation contribution - Other							
15	Real estate - Residential							
16	Real estate - Commercial							
17	Real estate - Other							
18	Collectibles							
19	Food inventory							
20	Drugs and medical supplies	Х	48	5,209,548.	FMV			
21	Taxidermy							
22	Historical artifacts							
23	Scientific specimens							
24	Archeological artifacts							
25	Other ► ()							
26	Other ► ()							
27	Other ()							
28	Other 🕨 ()							
29	Number of Forms 8283 received by the organiz							
	for which the organization completed Form 828	33, Part IV, I	Donee Acknowled	gement 29				
						`	Yes	No
30a	During the year, did the organization receive by							
	must hold for at least three years from the date		,					37
	exempt purposes for the entire holding period?					30a		X
	If "Yes," describe the arrangement in Part II.							v
31	Does the organization have a gift acceptance p				tions?	31		X
32a	Does the organization hire or use third parties of		•	· · ·				v
	contributions?					32a		Х
b	If "Yes," describe in Part II.							

33 If the organization didn't report an amount in column (c) for a type of property for which column (a) is checked, describe in Part II.

LHA For Paperwork Reduction Act Notice, see the Instructions for Form 990.

Schedule M (Form 990) 2017

54-1371067 Page 2

Part II Supplemental Information. Provide the information required by Part I, lines 30b, 32b, and 33, and whether the organization is reporting in Part I, column (b), the number of contributions, the number of items received, or a combination of both. Also complete this part for any additional information.

SCHEDULE O

(Form 990 or 990-EZ) Department of the Treasury

Internal Revenue Service Name of the organization Supplemental Information to Form 990 or 990-EZ

Complete to provide information for responses to specific questions on Form 990 or 990-EZ or to provide any additional information. ► Attach to Form 990 or 990-EZ.

Go to www.irs.gov/Form990 for the latest information.

Open to Public Inspection Employer identification number 54-1371067

OMB No 1545-0047

FORM 990, PART I, LINE 1, DESCRIPTION OF ORGANIZATION MISSION:

THE CROSS-OVER MINISTRY, INC.

THE RICHMOND, VIRGINIA COMMUNITY.

FORM 990, PART III, LINE 4A, PROGRAM SERVICE ACCOMPLISHMENTS:

MORE THAN 34,088 HOURS OF SERVICE. THROUGH OUR INTEGRATED APPROACH TO

CARE, WE HELP PATIENTS MANAGE VARIOUS ASPECTS OF THEIR HEALTH AND

WELL-BEING SO THAT THEY MAY LEAD MORE PRODUCTIVE, FULFILLING LIVES.

FORM 990, PART VI, SECTION B, LINE 11B:

THE 990 IS REVIEWED BY THE ADMINISTRATOR AND THE BOARD CHAIR. COPIES OF THE 990 ARE ALSO PROVIDED TO THE ENTIRE BOARD.

FORM 990, PART VI, SECTION B, LINE 12C:

THE STANDARD OF BEHAVIOR AT CROSS OVER MINISTRY IS THAT ALL BOARD MEMBERS,

STAFF AND VOLUNTEERS SCRUPULOUSLY AVOID ANY CONFLICT OF INTEREST BETWEEN

THE INTEREST OF CROSS OVER MINISTRY ON ONE HAND, AND PERSONAL,

PROFESSIONAL, AND BUSINESS INTERESTS ON THE OTHER. THIS INCLUDES AVOIDING

ACTUAL CONFLICTS OF INTEREST AS WELL AS PERCEPTION OF CONFLICTS OF

INTEREST.

IN THE COURSE OF MEETINGS OR ACTIVITIES, BOARD MEMBERS, STAFF AND VOLUNTEERS ARE REQUIRED TO DISCLOSE ANY INTEREST IN A TRANSACTION OR DECISION WHERE THEY (INCLUDING THEIR BUSINESS OR OTHER NONPROFIT AFFILIATION), THEIR FAMILY, EMPLOYER OR CLOSE ASSOCIATE WILL RECEIVE A BENEFIT OR GAIN. AFTER DISCLOSE, THEY MUST LEAVE THE ROOM AND ABSTAIN FROM

VOTING OR ACTIVITIES.

Schedule O (Form 990 or 990-EZ) (2017)
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THE CROSS-OVER MINISTRY, INC.

FORM 990, PART VI, SECTION C, LINE 19:

CROSS OVER MINISTRY, INC. MAKES ITS GOVERNING DOCUMENTS, CONFLICT OF

INTEREST POLICY AND FINANCIAL STATEMENTS AVAILABLE TO THE PUBLIC UPON

REQUEST.

FORM 990, PART XII, LINE 2C:

THE COMMITTEE DID NOT CHANGE ITS OVERSIGHT PROCESS OR SELECTION PROCESS

DURING THE TAX YEAR.