

20



17

17

CROSSOVER HEALTHCARE MINISTRY  
ANNUAL REPORT

# A message from the chair:

Friends:

It is my pleasure as Chairman of the Board of Directors to present our new abbreviated version of our Annual Report. We hope you enjoy our new streamlined format and will visit our website for additional information.

What is not abbreviated, however, is our deep and heartfelt thanks for all that you do to make CrossOver the medical home for so many in the Richmond area who are in need. It is our 34th year in operation, and what began as a dream to assist a few has turned into an operation that now serves over 6,000 patients each year. These are your neighbors who are poor, have no insurance, and have nowhere else to go but a hospital emergency department. It is because of you that these individuals find hope. The kind of hope that comes from being on a path to better health. The kind of hope that we may take for granted.

Through the generosity of your time, your talent and your treasures, lives are being impacted on a daily basis. Managing a chronic disease and just plain feeling healthy and strong allows our patients to work hard at their jobs, raise their families and be an integral part of our community.

This year we have continued to strengthen relationships with other organizations to extend our care beyond strictly medical services. Our new Connection Center provides a space for CrossOver and our partners provide services to our immigrant and refugee neighbors.

Simply put, we are the hands and feet of Christ and He is the motivation for doing what we do. Matthew reminds us to love our neighbors as ourselves. Thanks again for doing that in such a meaningful way!

Sincerely,

Betsy D. Beamer  
Chair, CrossOver Board of Directors

*“Love your neighbor as yourself”  
Matthew 22:39*



To see a full list of our volunteers and donors please visit  
[www.crossoverministry.org](http://www.crossoverministry.org)



## A Home for Every Patient's Healthcare Needs





# Why we give:

*"For it is in giving that we receive."  
-Francis of Assisi*

"CrossOver Healthcare Ministry presents the opportunity to donate and then to volunteer.

We can then see the wonders that our contribution provides for our brothers and sisters in Christ!

It is a wonderful use of our money, time and education!"

-Don and Pat Seitz

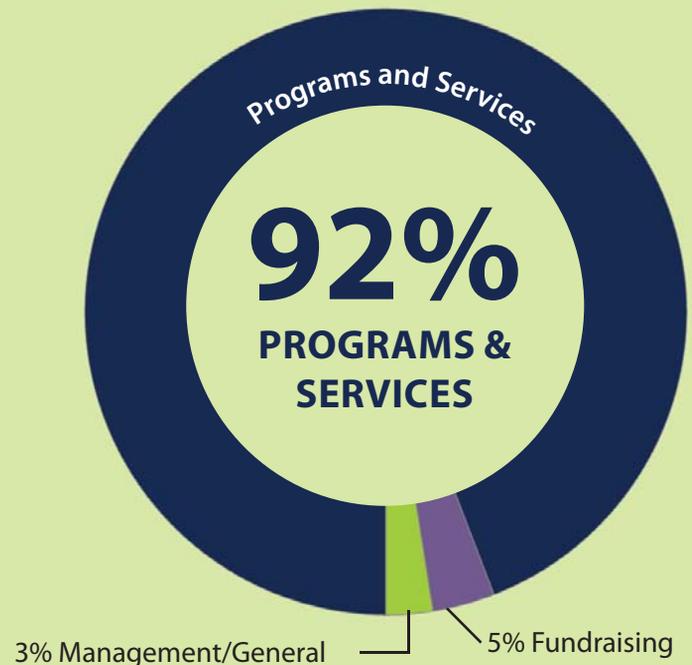
## 2017 IN NUMBERS

FOR THE PERIOD OF JULY 1, 2016 - JUNE 30, 2017

Where our Funds Come From\*



How We Spend Them



## Statement of Activities

Cash Support and Revenue	\$3,122,635.00	Total Support Expenses	\$521,954.00
In-Kind Contributions <sup>†</sup>	\$3,852,943.00	Total Expenses	\$6,596,982.00
<b>Total Support and Revenue</b>	<b>\$6,975,578.00</b>	<b>Support as % of Total Expenses</b>	<b>8%</b>
Net Assets Beginning of Year		\$1,639,608.00	
Net Assets End of Year		\$2,018,204.00	
<b>Change in Net Assets</b>		<b>\$378,596.00</b>	

\*Sources of cash revenue and support. Total Revenue includes in-kind donations

<sup>†</sup>In-Kind contributions include donated labor, medications, supplies and medical services provided at our clinics.

# Our Volunteers by the Numbers

Volunteer Type	#Volunteers	#Volunteer Hours
Non-Medical	331	14,354
Nursing	88	7,098
Primary Care Provider	70	3,768
Dental	62	2,458
Specialty Care Provider	32	1,733
Pharmacy	20	1,265
Clinical Students	18	1,092
Mental Health	5	171
Vision	4	733
<b>Total</b>	<b>630</b>	<b>32,672</b>

Statistics cover the period of July 1, 2016 to June 30, 2017

To see a full list of our volunteers and donors  
please visit [www.crossoverministry.org](http://www.crossoverministry.org)

## Why I Serve:

*"For even the Son of Man did not come to be served, but to serve, and to give his life as a ransom for many."*

*Mark 10:45*

"I volunteer at CrossOver because it gives me a good feeling that comes from helping others by providing the necessary medication and medical devices, relevant counseling and proper use, which improves the quality of life of our patients.

Volunteering at CrossOver for the past twelve years has been one of the most enjoyable and rewarding experiences of my life.

CrossOver is vital to the community because it provides an important health safety net for patients without medical insurance including the homeless. It is a truly international health community because its staff, volunteers, and patients come from all over the world."

-Leo Ross, RPh, Volunteer Pharmacist in Charge



# Integrated Care, Better Outcomes

When Yensi was just 7-years-old and living in Honduras, she had an accident that caused a cyst to form in her eye. Without access to proper medical care, the cyst grew larger and larger. As time went on Yensi became very embarrassed about her appearance and began styling her hair to completely cover the right side of her face.

By the time she came to the United States, the cyst was as big as a golf ball and she could barely see anything out of her right eye. She lives about an hour south of Richmond and had gone to several facilities looking for help, but all of the solutions they could offer were well beyond her means.

Luckily, a friend told Yensi about CrossOver and she came in to be screened in as a new patient. During the screening CrossOver Social Worker, Abby Dini noticed the severe issue with her eye and asked Yensi about it.

She responded quietly, "It is painful, I can barely see, and people think my boyfriend hits me."

Thankfully our eye clinic was seeing patients that day and Dr. Lindley Smith, one of our volunteer ophthalmologists was more than willing to see her right away. He quickly told her that not only could he fix the problem, he could do it that same day. Yensi was overcome with emotion and extremely grateful.

In less than an hour, the cyst was gone and Yensi could already see better!

Yensi has since gotten married and as her wedding pictures show; she now proudly wears her hair back and lets the world see her face.

Our team approach of comprehensive care and our wonderful volunteers made all of this possible!



*Social Worker Abby Dini, MSW, Yensi, Volunteer Ophthalmologist Dr. Lindley Smith, Eye Technician Glenda Paz, and Vision Program Coordinator Karen Bosley*

**At CrossOver we surround our patients with a full continuum of care to treat the whole patient; body, mind, and soul.**



# CROSSOVER

## Healthcare Ministry

COMPASSIONATE HEALTHCARE FOR PEOPLE IN NEED

### OUR MISSION

We are called to provide high quality healthcare, promote wellness, and connect community talents and resources with people in need in the name of Jesus Christ.

### OUR VISION

A healthy, vibrant community where every person is restored by the compassionate, healing love of God.

## CrossOver Healthcare Ministry Board of Directors

Betsy D. Beamer, Chair

James R. Dageforde, MD, Vice Chair

Helen Nunley, RN, Secretary

Frank Gorse, Treasurer

Judy Collins, NP, Immediate Past Chair

Rev. Shay Auerbach, S.J.  
John Beckner, RPh  
David Belde, PhD  
Andrew Bennett  
Aggie Cullen  
Georgean deBlois, MD

John C. Ivins, Jr.  
Kenneth Johnson  
Patrick Leonard  
Duncan S. Owen III  
Timothy O'Shea

Dana Rust  
Don Seitz, MD  
Stephen Todd, DDS  
Bruce Tyler, AIA  
Alexa Warner  
Ken Wayland

Ex-Officio  
Julie S. Bilodeau  
Michael S. Murchie, MD



8600 Quioccasin Road, Suite 101 · Richmond, VA 23229

804-655-2794 · [www.crossoverministry.org](http://www.crossoverministry.org)