Friends,

How do we truly thank you – all of you - our partners, volunteers, donors – for making quality healthcare a reality for those who need it most? We at CrossOver do not take the sacrificial giving of your time, talent and treasures lightly.

As you know, CrossOver is the largest free clinic in Virginia, serving more than 6,500 low-income, uninsured individuals annually. On any given day, between both our Cowardin and West End clinics, we receive countless phone calls from individuals who need our services. Thanks to the breadth and depth of our volunteer forces, these services include not only primary, dental and ophthalmologic care but also orthopedics, gynecology and cardiology. Add to the mix a social worker and a first rate pharmacy and the result becomes truly ministering to our patients and therefore their families in a way that makes a measurable and longlasting difference in the Metro Richmond area.

We can do what we do because of the time you give. We can do what we can do because you have chosen to support us with your dollars. We still receive no direct federal or state aid so it is through your generosity that the medical care mentioned above happens.

We are so grateful for each and every one of you and we look forward to working with you through the coming year to accomplish great things.

Sincerely,

Betsy D. Beamer
Chair
CrossOver Board of Directors

Each of you should use whatever gift you have received to serve others as faithful stewards of God’s grace in its varied forms.

1 Peter 4:10
I would like to take this moment to extend my sincere gratitude to CrossOver HealthCare Ministry. To Marilyn Metzler who taught me in the Lay Health Promoter Class; thank you for walking me through good times and bad. Thank you to Dr. Murchie and the rest of the staff for always being so caring and thoughtful. May God continue to guide you in his path to righteousness. Granting you the opportunities to be a blessing to others!

-Sharon, CrossOver Patient and Lay Health Promoter Graduate.

Pictured with Medical Director Dr. Michael Murchie.
The need for our services can sometimes seem overwhelming. Thanks to our passionate volunteers we provided services to nearly 6,500 patients this year.
Our Volunteers by the Numbers:
Our volunteer corps is more than 700 strong!

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<th>Category</th>
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<td>Vision Program</td>
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Alone we can do so little; Together we can do so much
-Helen Keller
Individuals Reached by CrossOver by Program*

*July 1, 2015 to June 30, 2016 - Individuals may have utilized more than one CrossOver program.
When I came to CrossOver, I was ready to give up. After living with HIV for many years, I had little hope left. My t-cells were gone and my viral load was in the millions. Then I met Dr. Bruzzese. Fifteen years later I can literally say she saved my life. She found the right mix of medications and along with the rest of the CrossOver team taught me not just how to live with HIV but how to thrive. I am grateful for another chance at life; not just quantity, but quality.

-Alan, CrossOver Patient
Pictured with Director of HIV Programs, Dr. Vivian Bruzzese
And whatever you do, whether in word or deed, do it all in the name of the Lord Jesus, giving thanks to God the Father through him.

Colossians 3:17

Sandra (right) is a Lay Health Promoter. After completing a 10 week course, our graduates go out into the community and share their knowledge of health education. Here she teaches kids at our Back to School Clinic about proper hand washing.
Statement of Activities
For the Year Ended June 30, 2016

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<th>Category</th>
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*In-Kind contributions include donated labor, medications, supplies and medical services provided at our clinics.
At CrossOver, we work hard to be good stewards of our supporters’ donations. These efforts were recognized this year by two national organizations. For the fourth year in a row, CrossOver was named a four star charity by Charity Navigator, and we were awarded the Better Business Bureau’s Charity Seal for accredited organizations.

Our Donors
July 1, 2015 to June 30, 2016

$100,000 +
Bon Secours Virginia Health System
Richmond Memorial Health Foundation
Virginia Association of Free and Charitable Clinics
Virginia Health Care Foundation

$50,000 to $99,999
Annabella R. Jenkins Foundation of the Community Foundation
HCA Virginia Health System
Massey Foundation
The Medarva Foundation Fund
The Robins Foundation

$10,000 to $49,999
The Bob & Anna Lou Schaberg Fund at VNHC
Bon Secours Health System
Dr. Kathleen Brosnan
Burford Leimenstoll Foundation, Inc.
Byrd Family Foundation
Central Virginia Affiliate of Susan G. Komen for the Cure
Constance C. and Linwood A. Lacy, Jr. Foundation
Mr. and Mrs. Richard Cullen
The Custis Westham Fund of The Community Foundation
CVS Health Foundation
Drs. Mark E. and Georgean G. deBlois
Dominion Foundation
E. Rhodes and Leona B. Carpenter Foundation
Emily S. and Coleman A. Hunter Charitable Trust
Farrell Family Charitable Trust
First Presbyterian Church
James M. Frye, Ill Endowment
The Hunton Foundations
The Donahue Family Foundation
The Harrison Foundation
Memorial Foundation for Children
Metropolitan Health Foundation, Inc.
Dr. and Mrs. Rod Murchie
Nunnally Foundation
Overton & Katherine Dennis Foundation
Patient First
Dr. and Mrs. Cullen B. Rivers
The Schumann Foundation
Sheltering Arms Fund of The Community Foundation
St. Mary’s Catholic Church
Third Church
United Way of Greater Richmond & Petersburg

$5,000 to $9,999
Bank of America Foundation, Inc.
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Mrs. Laurie Chalifoux
Dr. and Mrs. Robert Y. Cox
Crestwood Presbyterian Church
Delta Dental of Virginia
Mr. and Mrs. Thomas F. Farrell, II
First Baptist Church
Grace and Holy Trinity Episcopal Church
Steven John Hartman
The Henderson Foundation
Mr. and Mrs. Stephen E. Hupp
John Randolph Foundation
Mr. and Mrs. Miles Cary Johnston, Jr.
Mr. Andrew and Dr. Margaret Little McGuireWoods
OrthoVirginia
River Road Church, Baptist
Second Presbyterian Church
Dr. and Mrs. Donald G. Seitz
Mr. Richard L. Sharp
St. Bridget’s Catholic Church
St. Edward the Confessor Catholic Church

St. Stephen’s Episcopal Church
Mr. and Mrs. Joseph M. Teeffey
Mr. Robert Temps
Mr. and Mrs. Robert C. Temps
Mr. and Mrs. Barbara J. and William B. Thalhimer, Jr.
The Titmus Foundation
Mr. and Mrs. Thomas H. Tullidge, Jr.
Virginia Premier Health Plan, Inc.
West End Presbyterian Church
Mr. and Mrs. Gary N. Witthoeft

$2,500 to $4,999
Alpha Advisors
All Saints Episcopal Church
Mr. Mike Bowersox
Camp-Younts Foundation
Mr. and Mrs. Chris Carney
CB Ricahrd Ellis, Richmond
Church of The Epiphany-Smoketree
Mr. and Mrs. Scott Cox
The Delaney Bay Fund
Mr. and Mrs. Mark Detterick
Libby & Lloyd Ann Charitable Fund of The Community Foundation
Frank H. Nott Foundation of the Community Foundation
Free Agents Marketing
Mr. and Mrs. Joseph Gardner
Gayton Kirk Presbyterian Church
Mr. and Mrs. Michael Hannesschlager
Randolph Fisher Harrison Rev. Trust
Mr. and Mrs. Donald Hartford
The Joel Bieber Law Firm
Johnson Inc.
Dr. Kanyon Rowe Keeney
Kelleher Heating & Oil
Levinson Foundation Fund of The Community Foundation
McKesson Medical-Surgical
MCV Foundation
MEDARVA Stony Point Surgery Center
Mr. and Mrs. Jeffrey Moore
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<td>Mr. David L. Young and Ms. Alice Page Pool</td>
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Our Donors - continued

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Lakshmi Ravindra
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Pat Rollison
Michelle Roper
Angela Ross
Leo Ross, RPh
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Norma Ryan
Ali Saleh, CDA
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Peter Samuel
Jhonmatthew Santa
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Laurie Shepherd, RN
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Shreya Shetty
Brigiti Sicat, RPh
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Rupali Sinha
Ali Skooti
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Virginia Slattum
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Rodney Smith, MD
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Shentaria Steward
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Henry Stewart, DDS
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Michael Murchie, MD – Medical Director

Clinical Staff

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Andrea Berger – Western Henrico Clinic Manager
Nicole Blackwell - Pharmacy Technician
Karen Bosley - Bilingual Eye Technician
Vivian Bruzzese, MD – Director of HIV Programs
Charleen De la Flor - Pharmacy Aide
Abby Dini, MSW - Social Work Program Coordinator
Millie Flinn - TIPS Program Coordinator
Teresa Gonzalez, MA – Clinical Coordinator
Renee Hammel, NP – Staff Nurse Practitioner
Lyn Harding – Downtown Clinic Manager/Chaplain
Rafy Luqa – Pharmacy Program Manager
Gina Medina – Bilingual Patient Advocate
Marsha Miller, RN - Staff Nurse
Debbie Plageman - Dental Hygenist
Monique Ramos, MA – Clinical Coordinator
Tim Reddish – Social Work Family Case Manager
Kerri Reed - Senior Programs Manager
Millie Rocha – Medications Access Coordinator
Tom Sakach, RN – HIV/TIPS Registered Nurse
Eleanor Sanchez – Bilingual Patient Advocate
Lisa Schaub, RDH - Dental Hygienist
Molly Smith - Vision Coordinator
Sarah Sneed - Bilingual Patient Advocate
Katie St. Germain, FNP - Staff Nurse Practitioner
Karina Tovar - Dental Assistant
Schliqua Thompson, MSCC, – Counseling Coordinator & Bilingual Resident in Counseling
Leo Ulashkin – Medications Associate
Gay White, MD – Staff Physician

Health Education
Karen Bunn – Hispanic Health Education Coordinator
Marilyn Metzler, RN – Director of Health Education

Administration
Amy Capistran – Development Coordinator
Jacqueline Griggs – Volunteer Program Coordinator
Corliss Hamilton - Major Gifts Coordinator
Rachel Payne – Administrative Coordinator
Elizabeth Scott - EHR Coordinator
Lynn Williams – Development Manager
Alexandra Witt - Grants Coordinator
Our Mission
We are called to provide healthcare, promote wellness and connect community talents and resources with people in need in the name of Jesus Christ.

Our Vision
A healthy, vibrant community where every person is restored by the compassionate, healing love of God.

Our Values
Compassion
Reaching out in love with kindness and respect, we listen, assess need, and provide hope and guidance.

Integrity
Being honest and trustworthy, we create a safe environment where we are all good stewards of Ministry resources.

Servant Leadership
Creating unity with humility through teamwork, we help, encourage, and affirm one another.

CrossOver Administrative Offices
8600 Quioccasin Rd.
Suite 101
Richmond, VA 23229
804-422-2600

CrossOver Downtown
108 Cowardin Ave.
Richmond, VA 23224
804-233-5016

CrossOver Western Henrico
Across from Regency Mall
8600 Quioccasin Rd.
Suite 105
Richmond, VA 23229
804-622-0803

CrossOver Healthcare Ministry – providing compassionate healthcare for people in need.